

# Portland Private Income Fund **Annual Financial Report**

December 31, 2021

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COMMENTARY		
PORTFOLIO MANAGER	Christopher Wain-Lo Chief Investment Offic	owe, BA, MBA cer, Executive Vice President and Portfolio Manager

#### Overview

The investment objective of the Portland Private Income Fund (the Fund) is to preserve capital and provide income and above average long-term returns. The Fund intends to achieve its investment objective by investing all, or substantially all, of its net assets in the Portland Private Income LP (the Partnership), although Portland Investment Counsel Inc. (the Manager) may determine from time to time that the investment objective of the Fund can be best achieved through direct investment in underlying securities and/or investment in other pooled investment vehicles. To the extent the Fund makes direct investments, it will apply the investment strategies of the Partnership.

The award winning Portland Private Income Fund (the Fund) seeks to preserve capital and provide income and above average long-term returns by investing primarily in a portfolio of private debt securities, either directly or indirectly through other funds, currently consisting of:

- Real Estate debt; primarily first mortgage floating-rate loans, asset backed on properties being developed and constructed for residential and commercial use across North America.
- Senior secured cash flow lending; to mid-market companies in North America and Europe, targeting loans characterized by robust legal structures, equity cushions and floating interest rates that provide quarterly income and improve returns in a rising interest rate environment.
- Maritime assets; primarily senior secured floating-rate loans to global shipping and other maritime businesses by engaging in asset-based financings secured by high quality maritime assets.
- Infrastructure assets; by acquisition of a diversified portfolio of what we believe are high quality, core infrastructure, long duration assets with regulated/contracted revenues, from which a significant percentage of returns can be generated from cash distributions.

The Manager will invest some of the Fund's assets in investment products directly or indirectly managed by specialty investment managers which it believes have disciplined investment philosophies (a Specialty Investment Manager). The Manager decides whether the Partnership invests in a fund managed by a Specialty Investment Manager and the extent of the commitment to that fund but does not decide on the individual loans or investments which will comprise that Specialty Investment Manager's Fund. Aside from funds managed by Specialty Investment Managers, the Partnership does also co-invest or directly invest in opportunities presented by Specialty Investment Managers, at the Manager's discretion.

Current Specialty Investment Managers are the European Investment Fund (EIF) and its sister institution the European Investment Bank (EIB), which provide institutional support for the Global Energy Efficiency and Renewable Energy Fund (GEEREF) investment team, EnTrust Global, Crown Capital Partners Inc. (Crown), Crown Private Credit Partners Inc. (Crown Credit), Northleaf Capital Partners Ltd. (Northleaf), Bridge Investment Group Holdings Inc. (Bridge) and Brookfield Asset Management Inc. (Brookfield).

Christopher Wain-Lowe, the lead portfolio manager of the Fund, is a non-voting observer member of the investment committee of Crown Capital Partner Funding, LP (Crown Partner Funding) and is a member of the fund advisory board of Crown Capital Power Limited Partnership (Crown Power).

When creating this Fund, the Manager wanted to build a portfolio that could straddle a variety of investment opportunities, be nimble and adapt to changing circumstances and align to the best opportunities within those circumstances, while delivering steady income distributions and a stable net asset value per unit.

The following discussion covers the period from January 1, 2021 to December 31, 2021. Information related to investments is presented on a combined basis whether the investments are held by the Fund or the Partnership.

# Financial Highlights

#### Common Units

The Fund's one-year net return on common units as at December 31, 2021 was 10.2% for Series A units and 11.4% for Series F units. The Fund's net asset value (NAV) per unit as of December 31, 2021 was \$46.64 for Series A units and \$48.26 for Series F units. The Fund has delivered annualized and cumulative net returns since inception of 7.6% and 91.8% for Series A units as well as 8.9% and 115.3% for Series F units, compared to its targeted 9% annualized return first set in January 2013.<sup>1</sup>

The Fund increased its assets under management (AUM) from \$136.3 million as at December 31, 2020, to \$167.6 million as at December 31, 2021. This represented an increase of 23.0% for the year. As mentioned earlier, the Series F units returned 11.4% for 2021, which exceeded its targeted return of 9% by over 2%. The main contributors to this outperformance include the North American Commercial Loans and Global Maritime Assets pillars, as discussed on the pages that follow.

Figure 1 shows the comparison of performance per year of the Series F units of the Fund alongside the total distributions that have been paid. The performance of the Fund's Series F units has been an annualized rate of 8.9% since inception. If the Fund had not paid distributions, the NAV per unit would have risen from \$50.00 to \$88.45, a change of \$38.45 per unit. However, since inception the Fund has targeted a regular distribution of 9% per annum and so paid out \$39.33 of monthly distributions as well as \$0.86 of special distributions required to ensure the Fund is not liable for income taxes as all income and capital gains must be distributed out to the investors in the Fund. As detailed in Figure 1, the difference between the performance earned of \$38.45 and total distributions paid of \$40.19 equals a change of (\$1.74) and equates to the NAV per unit of \$48.26 as at December 31, 2021.

Figure 1. Performance and Distributions - Series F

Year	Opening NAV per Unit	+ Performance	- Regular Distributions	- Special Distribution	Ending NAV per Unit
2013	\$50.00	\$4.51	\$3.33	-	\$51.19
2014	\$51.19	\$4.42	\$4.50	\$0.21	\$50.89
2015	\$50.89	\$4.89	\$4.50	\$0.32	\$50.96
2016	\$50.96	\$4.44	\$4.50	\$0.15	\$50.75
2017	\$50.75	\$3.90	\$4.50	-	\$50.15
2018	\$50.15	\$4.38	\$4.50	-	\$50.03
2019	\$50.03	\$3.50	\$4.50	-	\$49.03
2020	\$49.03	\$3.22	\$4.50	\$0.18	\$47.57
2021	\$47.57	\$5.19	\$4.50	-	\$48.26
Total		\$38.45	\$39.33	\$0.86	

We remain confident current investments as well as a robust pipeline of investment opportunities should allow the Fund to continue to target the same returns as it has since inception and to continue to provide its unitholders with the same levels of distributions, that is Series A and Series F unitholders with 8% and 9% (based on the initial NAV per unit of \$50.00) annualized distributions paid monthly, respectively.

The Fund finished in 3rd place in the 2021 Canadian Hedge Fund Awards for the Best 1 Year Return and the Best 3 Year Return in the private debt category. The Fund also finished in 3rd place in the 2020 Canadian Hedge Fund Awards for the Best 5 Year Return in the private debt category. The Fund was also the winner of the 2018 Canadian Hedge Fund Awards for the Best 5 Year Return and the Best 5 Year Sharpe Ratio in the private debt category, the last time the 5 Year Sharpe Ratio was awarded.<sup>2</sup>

#### **Preferred Units**

The Fund offers a preferred class of units (the preferred units). Preferred shares are already a popular investment for investors seeking lower risk compared to an equity investment in the same issuer. In preparing for the launch of the preferred units in 2018, our legal counsel believed this was the first time in Canada that preferred units were being offered by an open-ended mutual fund trust.

The preferred units are being issued to provide support to the investment objectives of the Fund by providing a source of borrowing at what we believe to be an attractive cost, which is expected to be between the borrowing cost of a prime brokerage facility and a loan facility. The preferred units will be included as debt in the calculation of borrowing as outlined in the investment strategies, which continues to be an aggregate amount of up to 25% of the total assets of the Partnership after giving effect to the borrowing.

The preferred units are available in two series, Series AP and Series FP, with a minimum investment of \$5,000 and are available for purchase in registered accounts. Similar to the common units, subscriptions for preferred units must be received no later than the 20th calendar day of the month (or the preceding business day if the 20th falls on a weekend). The preferred units are intended to be priced at a fixed NAV per unit of \$10.00. Redemptions require 60 days' notice and no redemption fees apply.

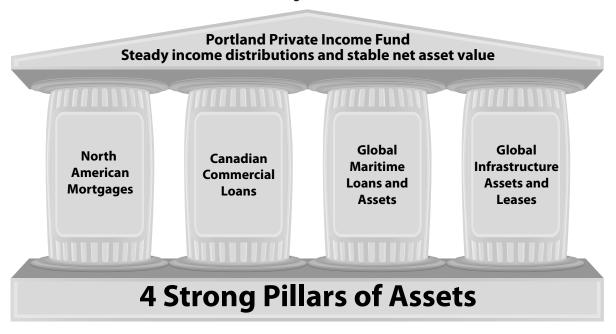
The Fund's one-year net return on preferred units as at December 31, 2021 was 3.5% for Series FP units and 2.5% for Series AP units. The Fund's NAV per unit as of December 31, 2021 was \$10.00 for both Series AP and FP units. The Fund has delivered an annualized net return since inception of 4.1% for Series FP units and 3.0% for Series AP units.<sup>1</sup>

The preferred units are expected to pay a monthly distribution ranging from the Royal Bank of Canada Prime Rate (the Prime Rate) to no more than the cost of unsecured debt available to the Partnership. The monthly distribution will be the Prime Rate for Series AP units and the Prime Rate + 1.0% for Series FP units. As at December 31, 2021, the Prime Rate was 2.45%. Currently, the Series AP units pay an annual distribution of 2.45% and the Series FP units pay an annual distribution of 3.45%. The Prime Rate is reviewed on a quarterly basis and distribution rates are posted on the Fund's website at www.portlandic.com/privateincome. We expect to adjust the distributions once the Prime Rate has changed by 50 basis points.

# **Recent Developments and Outlook**

We believe that we have better positioned and shaped the Fund's future by providing two discrete offers to investors: the common units and preferred units; supported across four strong pillars of global assets: North American Mortgages, North American Commercial Loans, Global Maritime Assets and Global Infrastructure Assets as shown in Figure 2 below.

Figure 2.



When creating this Fund, we wanted to build a portfolio that could straddle a variety of investment opportunities, be nimble and adapt to changing circumstances and align to the best opportunities within those circumstances, while delivering steady income distributions and a stable NAV. From 2013 to mid-2015, we selected a portfolio almost exclusively of private mortgages. Beginning in mid-2015, we gradually assessed the attractiveness of the housing market compared to other lending opportunities and selected Specialty Investment Managers to enable the Fund to take advantage of those opportunities in order to ensure the Fund's monthly distribution was supported by the four strong pillars of asset classes that are diversified by sector and geography.

#### **North American Mortgages**



After the 2007-2008 global financial crisis, increased regulatory oversight of the banking sector resulted in more conservative lending standards and higher capital requirements. This tightened credit and reduced liquidity in the real estate-backed debt market and created an attractive opportunity for non-traditional real estate lenders, as yields generally increased. This environment has persisted despite being more than a decade removed from the beginning of the 2007-2008 global financial crisis. In addition, beginning in early 2020, there was dislocation in credit markets across asset classes as a result of the worldwide COVID-19 pandemic. We believe that the ongoing conservatism of the bank market and market volatility has created and continues to create opportunities to identify and invest in attractive commercial real estate debt instruments. In this environment, we believe that borrowers will be attracted to stable sources of capital like the Fund with proven execution records.

Figure 3 highlights Canadian real home index prices from January 15, 1981 to December 31, 2021. This figure seeks to show that real home prices in Canada are on the high-side of their long-term trend. The lack of supply of housing units and the high immigration into Canada are likely to be tailwinds to support current housing prices, future price increases, and the continued construction of new housing projects. The development of more affordable housing units is likely to take years and only offer potential relief over the longer-term horizon. Since the Fund is a lender to developers, as long

as new housing units are sold at the construction cost of the new housing unit, the Fund will be fully repaid with interest on its loans.

However, we continue to recognize the heightened evidence of overvaluation in the Toronto and Greater Toronto Area (GTA) housing market that is also noticeable in adjacent cities and believe continued price increases could moderate as underlying economic fundamentals catch up to current prices. We have continued to shun exposure to mortgages in the high- rise downtown core of Toronto and this strategy has been effective throughout the COVID-19 pandemic since the valuations of these units have been hardest hit due to the rise of remote working arrangements. Throughout 2021, we have continued to see a shift to remote working arrangements, which has caused an increased demand for housing in the suburbs around the GTA. This trend has continued to benefit the Fund's mortgages.

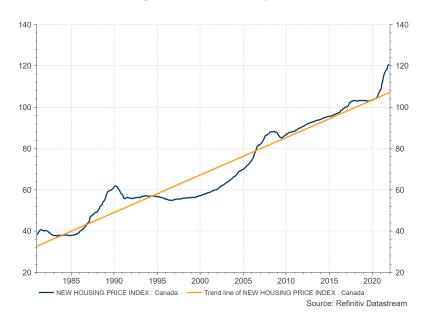


Figure 3. Canada New Housing Price Index – January 15, 1981 to December 31, 2021

House prices are relatively high in other major cities around the world. Common to all these cities are buyers from emerging markets, notably China, who have been willing to pay a premium to secure a safe place for their savings and so at the margin, help to drive a wedge between the prices of homes and the local fundamentals of incomes and rental payments. This mismatch has been frustrating local policymakers, hence the introduction of the non-resident taxes first introduced in Vancouver and more recently in Ontario.

Mortgage investment entities are not a homogeneous group. The Fund lends short-term to developers and not long-term to individuals labelled by FICO® as a rating below scores of 660 and by banks as sub-prime. The Fund lends to developers or landowners known to us or the licensed mortgage administrator based on a project's understood exit, typically take-out financing as the development progresses or based on verified presales. The Fund does continue to have exposure to retirement, student and commercial retail markets and has experience investing in affordable housing, which we believe is increasingly needed as urbanization increases a city's 'support network' of service industry workers.

In a capital structure, equity holds the greater risk and is the cushion against which debt can be repaid. As of December 31, 2021, the weighted average loan-to-value (LTV) of the mortgage portion of the Fund's portfolio was 74% and consisted primarily of first mortgages. LTV is the ratio of loans advanced to date, to the appraised value of the project by a licensed mortgage administrator and/or Manager and/or an independent appraiser.

In our view, it would take a decline in property values in the order of greater than 25% to put the Fund's portfolio of mortgages at risk from a tangible collateral perspective and the mortgages to developers or landowners can be secured by corporate or personal guarantees.

In 2021, we introduced an additional Specialty Investment Manager, Bridge, within the North American Mortgages pillar of the portfolio. Bridge is the fund manager for Bridge Agency MBS International LP (Bridge AMBS) and Bridge Debt Strategies Fund IV International LP (Bridge Debt IV). Bridge AMBS and Bridge Debt IV help to add liquidity and diversification respectively to the North American Mortgages pillar.

Bridge is a leading, vertically integrated real estate investment manager, diversified across specialized asset classes, with approximately US\$31.8 billion of assets under management as of September 30, 2021. Bridge has enjoyed significant growth since its establishment as an institutional fund manager in 2009, driven by strong investment returns and its successful efforts to develop an array of investment platforms focused on sectors of the U.S. real estate market that it believes are the most attractive. As of September 30, 2021, Bridge had approximately 1,650 employees, including approximately 100 investment professionals and approximately 450 employees supporting its investment, investor service and corporate activities.

Bridge AMBS' strategy includes investments in mortgage-backed securities, collateralized mortgage obligations, regularly issued residential mortgage-backed securities that are guaranteed by a government sponsored enterprise, and residential mortgage-backed securities that include agency mortgage backed securities from multiple government sponsored enterprises, in each case acquired directly, through securitized pools, real estate mortgage investment conduits, or via to-be-announced contracts. Agency mortgage backed securities are backed by residential mortgage loans that produce regular cash flows, are generally collateralized by a first lien mortgage, and are guaranteed by government sponsored entities, including The Federal National Mortgage Association, The Federal Home Loan Mortgage Corporation, and The Government National Mortgage Association. The investments are expected to use leverage via borrowing with repurchase agreements in the repurchase market or other collateralized financing and may include U.S. Treasuries and various risk management strategies using derivative instruments, including swaps, swaptions, and futures. The portfolio has invested US\$2.2 million in Bridge AMBS' AUM of US\$1.6 billion as at December 31, 2021.

Bridge Debt IV invests in a diversified portfolio of commercial real estate-related debt and certain related investments related to or secured by income-producing multifamily, commercial office, seniors housing and selected other real estate assets in the United States. Bridge Debt IV capitalizes on established relationships with asset originators and other market participants, derived from the longstanding commercial relationships and identification and focus on underserved segments of the commercial real estate debt and certain related markets. During the year Bridge Debt IV's targeted AUM on close was increased from US\$1.5 billion to US\$2 billion. The portfolio had committed US\$6.5 million to Bridge Debt IV's AUM of US\$1.91 billion with 68.1% drawn as at December 31, 2021 and in March 2022 increased its commitment by US\$4.5 million.

#### **North American Commercial Loans**



We believe that while middle-market companies (revenues between \$50 million and \$500 million) are vital to support a growing economy, they have remarkably few alternatives to access growth capital to expand their operations, fund acquisitions, or recapitalize. The financial landscape is dominated by chartered banks and private equity funds, whose financial terms and dilutive financing structures are often ill-suited to meet the demands of mid-market companies. There is, we believe, a clear funding gap between equity providers and bank debt. Continued market uncertainty and banking regulatory changes have exacerbated the funding gap, as banks further limit their willingness to extend adequate credit, so providing the increasing growth opportunity for focused specialty finance providers seeking attractive risk-adjusted returns.

In July 2016, the portfolio broadened its exposure to private commercial debt via Crown Partner Funding that originates, structures and provides tailored transitory and permanent financing solutions in the form of loans, royalties and other structures with minimal or no ownership dilution to middle-market companies.

The portfolio of commercial loans held by Crown Partner Funding are detailed on Crown Credit's website at https://crownprivatecredit.ca. Crown Partner Funding is currently sized at \$229.1 million in which the Fund has committed to meet 18.3%. Crown Partner Funding is comprised of eight loans ranging in size from \$7 million to \$45 million. A sector

breakdown of the commercial loans is provided under the heading: North American Commercial Loans and Global Maritime Assets and in Figure 9.

During the year ended December 31, 2021, there were three repayments in the portfolio of commercial loans held by Crown Partner Funding as the portfolio is now expected to be gradually reduced as loans are continued to be repaid. The first repayment was a \$22.0 million term loan to CareRx Corporation in August 2021. The second repayment was a \$27.0 million term loan to T5 SC Oil and Gas Limited Partnership in September 2021. The third repayment was a \$11.0 million term loan to DATA Communications Management Corp. in December 2021.

From time to time, the Partnership has invested directly in deals syndicated by Crown Credit and Crown Capital and we expect this practice to continue.

In the second half of 2021, we introduced an additional Specialty Investment Manager, Northleaf, within the North American Commercial Loans pillar of the portfolio. The Fund has committed US\$5.0 million to the Northleaf Senior Private Credit-L through NSPC-L Investor Trust and subsequently had 15% of its commitment called on January 4, 2022.

Northleaf is an independent, employee-owned global private markets investment firm with more than \$13 billion in private credit, private equity and infrastructure commitments under management on behalf of more than 100 institutional investors including the Canada Pension Plan Investment Board and the Caisse de dépôt et placement du Québec. Based in Toronto, Montreal, London, New York, Chicago, Menlo Park and Melbourne, Northleaf's team of more than 140 people is focused exclusively on the sourcing, acquisition and management of private markets investments. Northleaf with strong Canadian roots, was formed in 2009 by the spin-out of TD Capital Private Equity Investors, the independent private equity, secondary investment and co-investment arm of TD Bank Group. With the spin-out, Northleaf became the successor to TD Capital's entire team, track record and global investment program. Northleaf remains focused on providing globally diversified private markets solutions to investors and currently manages more than 350 active private markets investments in 34 countries with a focus on mid-market companies and assets.

#### **Global Maritime Assets**



Since the Great Recession, European banks, compared to U.S. banks, have been slower to build their capital strength but have historically served as the shipping industry's largest lenders. Regulatory changes now mandate banks to hold more capital and more liquidity and given the concentration and tenure of shipping loans, European banks have been reducing their lending activity to the sector, creating a shortfall in ship financing capacity.

We anticipate current financing opportunities to be diverse but to include the uneconomic selling by European banks of shipping assets at discounts based on their inability to afford funding such loans, as well as regulatory pressure to reduce exposure. Also, the disruption from COVID-19 has accelerated banks' wishes to divest maritime assets and so forsake relationships with strong counterparties which presents added opportunities. The large blue-chip ship owners, which historically have had no issues finding lower-cost financing from traditional shipping banks, are now seeking alternative forms of capital providers to finance acquisitions or debt maturities that are coming due. Many banks in Europe are focused on preserving capital and seek capital relief programs, which include selling off certain loan portfolios.

Christopher Wain-Lowe, portfolio manager of the Fund, has previous direct experience of European banking, having been employed by Barclays PLC for nearly 20 years. During that time, Christopher spent over three years based in Athens, Greece, ultimately as Chief Executive Officer of Barclays business in Greece responsible for its large shipping portfolio. These earlier

experiences assisted the decision in March 2018 to select EnTrust Global as a Specialty Investment Manager to complement the Fund's existing portfolio via its maritime lending fund, Blue Ocean Fund (Blue Ocean) and subsequently the acquisition of the Maas Capital Shipping B.V. portfolio (Maas), through Blue MC (Cayman) LLC (Blue MC). EnTrust Global is a leading global alternative asset manager and is one of the world's largest hedge fund investors.

The investment strategy of Blue Ocean is to seek to generate attractive risk adjusted returns by targeting direct lending opportunities to vessel owners by engaging in asset-based financings secured by high-quality maritime assets. Blue Ocean is primarily engaged in lending to and investing in shipping companies, non-U.S. oil services companies and other maritime businesses and operations related directly thereto. Blue Ocean seeks to exploit the current twin dislocations in the shipping and European banking sectors by serving as an alternative source of liquidity to companies as traditional lenders reduce their activities.

The maritime assets currently finance 163 vessels via a maritime lending strategy including the Blue Ocean Fund. EnTrust Global provides portfolio and risk management services to its maritime strategy of approximately US\$2.6 billion which includes the Partnership's: (i) US\$5 million commitment to the Blue Ocean fund's first close in March 2018 with approximately 99.8% drawn, (ii) US\$7 million commitment to the fund's second close in December 2018 with approximately 83.7% drawn and (iii) US\$6 million investment in the acquisition of Maas from ABN AMRO Bank N.V. (ABN AMRO) through Blue MC; as at December 31, 2021.

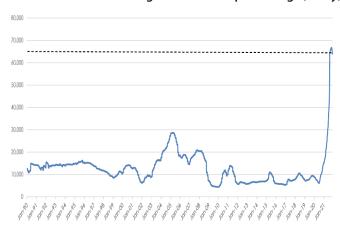
#### **COMMENTARY**

The Manager and EnTrust Global believe that current financing opportunities in the shipping sector come with significant contractual downside protection given low to moderate loan-to-ship values, historically low asset values and first lien, senior secured structures. As at the end of December 31, 2021, Blue Ocean's total invested capital of the first close featured a portfolio of 11 vessels with an average vessel age of 9 years and its total invested capital of the second close featured a portfolio of 76 vessels with an average vessel age of 12 years. The acquisition of Maas from ABN AMRO in 2021 features a portfolio of 76 vessels across a portfolio of 15 equity joint venture investments within the product/chemical tanker, dry bulk, LPG, container, and offshore services segments with underlying attractive average vessel ages. In addition, the Maas includes an equity stake in a growing intermodal business which leases out container boxes.

Pandemic outbreaks in critical links of global supply chains, unpredictable swings in consumer demand (one of the few drivers that has remained healthy through the pandemic to support economic growth) and excess business investment have resulted in longer-than-expected supply disruptions, ongoing bottlenecks, and logistics challenges, as the supply side has struggled to keep up. Major global shipping ports remain congested as transporters also battle to keep up with demand, resulting in approximately 2,400 dry bulk vessels and 558 container vessels waiting in ports across the world as of late October 2021. The widespread delays resulted in doubling the transit time to ship goods from ports in China to Los Angeles, compared to prepandemic levels.

The pandemic has also had meaningful effects on seaborne transportation costs, with specific sectors continuing to vary widely in their progress since the onset. The extraordinary strength that has been achieved in the container sector remained through the second half 2021, with average earnings still far exceeding 30-year highs (see Chart 1 below), and strong demand in the dry bulk sector where the Baltic Dry Index, even after some recent weakness, resides at levels not seen for the last 10-years (see Chart 2). The tanker sector, on the contrary, continues to struggle, where a lack of any real oil demand (see Chart 3) has most segments near multi year lows although lately some strength has come into the market.

Chart 1: Clarksons Average Containerships Earnings (S/day)



**Chart 2: Baltic Dry Index** 

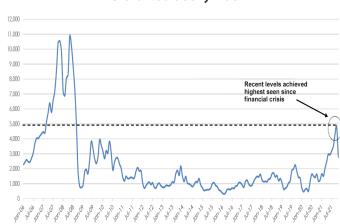
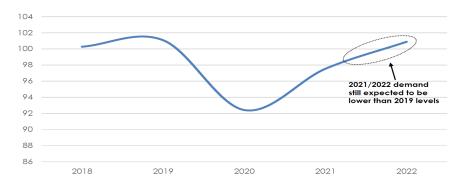
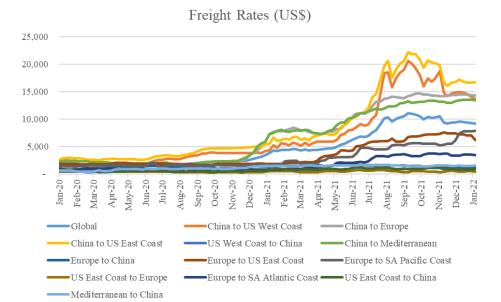


Chart 3: U.S. EIA Energy World Liquid Fuels Demand Outlook (November 2021, mbpd)



The general trends in the global shipping markets positively impacted our portfolio in 2021, driven by mark-ups of loans, preferred equity, and common equity positions; prepayments of select loan tranches; dividend payments from preferred equity and common equity positions; and the ongoing receipt of scheduled debt service where attractive cash yields exist. As vaccinations and now boosters continue to be administered and economies get back to operating at full capacity, and despite the risk of an intermittent slow down driven by the resurfacing of COVID-19 cases, we still expect to see a sustained positive impact on our portfolio. Chart 4 below continues to show despite more recent moderation that freight rates across the world remain at high levels. We believe the Blue Ocean team's active portfolio management approach has continued to demonstrate its value and helped keep the loan portfolio in good shape overall, despite an elongated negative shock caused by the COVID-19 pandemic. All primary senior secured loans stand at par valuations and the portfolio consists mainly of senior secured loans at relatively conservative levels of leverage.

Chart 4: Queuing Ships and Freight Rates Have Hit Record Levels (US\$)



#### **Global Infrastructure Assets**

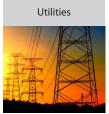


We believe there has been systemic underinvestment in infrastructure which means that a significant amount of private capital is needed to address the global funding gap. This market's activity has been catalyzed further by strategic and infrastructure fund divestment programs. Furthermore, recent government initiatives are expected to create additional opportunities. Some examples of these assets are depicted in Figure 4 below.

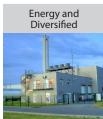
Figure 4. Infrastructure Asset Sectors











Infrastructure assets have certain characteristics that we see as displaying attractive attributes for the Fund. These characteristics include having a significant cash yield, lower volatility, diversification, inflation protection and long duration. Please see Figure 5 below.

**Figure 5. Infrastructure Asset Characteristics** 



Significant Cash Yield

Significant percentage of returns can be generated from cash distributions



Lower Volatility

Regulated / contracted revenues from operating assets



Diversification

Low correlation of infrastructure to other major asset classes



Inflation Protection

Inflation-linked cash flows provide natural hedge to rising liabilities



Long Duration

Long operational life of underlying assets

The COVID-19 pandemic has impacted infrastructure assets but mostly on the sidelines, as the asset characteristics are well placed to withstand economic downturns and the operating businesses are for the most part deemed essential services. Minor disruptions to construction and the quantum of activities on sites at any one time are now being factored into schedules with health and safety the ongoing priority.

#### International Infrastructure Assets

In December 2018, we selected Brookfield as a Specialty Investment Manager, one of the world's largest global infrastructure investors and operators. As an initial investor, we committed US\$5 million to the Brookfield Super-Core Infrastructure Partners (NUS) L.P. (BSIP) managed by Brookfield and subsequently increased this commitment by US\$0.8 million. On February 7, 2020, Brookfield announced the closing of its flagship global infrastructure fund, Brookfield Infrastructure Fund IV (BIF IV), with total equity commitments of \$20 billion. In March 2019, the Partnership as an initial investor committed US\$15 million to BIF IV. Brookfield committed \$5 billion to BIF IV.

The investment strategy of BSIP is to invest in a portfolio of high quality, stable infrastructure assets and target mature, cash-generating core infrastructure assets with predominantly contracted/regulated revenues. BSIP pursues investments in developed markets where Brookfield has an investment presence, including North America, Western Europe and Australia and focuses on the utilities, energy, power and transportation sectors where Brookfield has established operating expertise.

BSIP primarily targets investments that provide a high percentage of investment returns from current cash yield and achieve capital appreciation from inflation linked cash flows and organic asset growth. Due to the strong infrastructure characteristics exhibited by these assets, the Fund is anticipated to demonstrate lower volatility relative to other major asset classes, which we believe will lead to attractive risk-adjusted returns. The Partnership's commitments are 86.2% drawn with no direct exposure to commodity prices.

We expect an expanding opportunity set of core infrastructure assets, as capital-constrained governments and corporations are continuing to monetize mature infrastructure assets in order to deploy capital towards growth and development initiatives. This activity is set against a prevailing landscape of systemic underinvestment in public sector infrastructure.

BIF IV is seeking to acquire high-quality, core infrastructure assets on a value basis. In order to be able to acquire high-quality core assets, Brookfield is focused on essential services with inelastic demand. It will identify strong barriers to entry, due to regulatory and/or contractual frameworks and attractive locations. Brookfield seeks sustainable, long-term, inflation-linked cash flows with high operating margins. In order to invest on a value basis, Brookfield taps into proprietary deal flow utilizing its proactive outreach program and advantages of scale and operating expertise. It capitalizes on a broad global mandate to invest opportunistically where pockets of value exist and to leverage its ability to execute large, multifaceted transactions, where there is less competition. In order to enhance value with an operations- oriented approach, Brookfield's focus is on acquiring control or co-control of investments. Brookfield implements an active management approach through the use of business plans. It will originate accretive organic growth projects and add-on acquisitions as it seeks to execute opportunistic exits in order to maximize value.

BIF IV has invested or committed capital to a diversified set of attractive infrastructure businesses some of which include the largest short-haul rail operator in North America, natural gas pipelines in North America, European residential infrastructure, global telecom towers, data infrastructure businesses in South America, New Zealand, India and the UK, a North American Liquefied Natural Gas export facility, and a global portfolio of renewable power assets, with no direct exposure to commodity prices.

As at December 31, 2021, the Partnership had paid US\$9.6 million towards its commitment in BIF IV, resulting in a remaining commitment of US\$5.4 million.

#### Renewable Energy Infrastructure Assets in Developing (Non-OECD) Countries

Environmental, social, and governance (ESG) factors are gaining in prominence and consideration among mainstream investors globally. Sustainable investing comprises investment strategies that integrate ESG practices into investment decisions when assessing risks and opportunities within a portfolio. Sustainable investing can help combat global challenges such as climate change, unfair business practices and social inequality by investing in businesses that promote ethical and responsible corporate practices. We believe that renewable energy and energy efficiency are at the core of sustainable investing, which in turn is central to the transition to a less carbon-intensive and more sustainable global energy system. The investment in renewable energy and energy efficiency has grown rapidly over the past few years, as costs decline sharply especially for solar photovoltaics and wind power.

The Fund has invested in Portland Global Energy Efficiency and Renewable Energy Fund LP (Portland GEEREF LP), managed by the Manager via Christopher Wain-Lowe. The investment objective of Portland GEEREF LP is to provide income and above average long- term returns by investing primarily in the B units of GEEREF, advised by the EIF and sub-advised by the EIB, the largest multilateral borrower and lender in the European Union.

GEEREF is a private equity and infrastructure fund of funds, investing in energy efficiency and renewable energy private equity funds, for primarily energy efficiency and renewable energy projects in developing countries (Regional Funds). GEEREF was initiated by the European Commission in 2006 and launched A shares in 2008 with funding from the European Union, Germany and Norway, ultimately totaling €131.8 million. GEEREF successfully concluded its fundraising from private sector investors for B units in May 2015 raising €110 million. GEEREF's total commitments were €241.8 million. The Partnership owns Portland GEEREF LP which committed €14.25 million for B units in GEEREF. The B units of GEEREF feature a preferred return mechanism and faster return of capital over the A shares currently held by the public sponsors. We believe the preferred return mechanism affords the B unitholders and so the Fund, a particularly attractive risk-adjusted return.

As of September 30, 2021, GEEREF had committed to invest approximately €186 million in 14 Regional Funds. The portfolio of Regional Funds held by GEEREF are detailed on GEEREF's website at www.geeref.com. The portfolios of each of the 14 Regional Funds currently comprise 191 investments. Eleven of these Regional Funds have finished their investment periods and ten have begun the process of divesting. One Regional Fund has been fully realized. Full details about Portland GEEREF LP can be found on our website at www.portlandic.com/geeref.html. To date, GEEREF has paid eight distributions to Portland GEEREF LP which in turn initiated quarterly distributions from Portland GEEREF LP to its unitholders beginning December 2017. The impact of COVID-19 lockdowns and inadequate supply of vaccines have of course reached into the emerging countries in which GEEREF's assets are located, causing delays through the 'life-cycle' of these assets, particularly delays in construction, delivery of equipment and divesting the operating assets as would-be buyers hesitate. These delays are likely to require patience as we share the GEEREF team view that it is better to await the impact of fairer distribution of vaccines and thereafter more normal working environments in order to enable and subsequently foster multiple competitive bids on projects to achieve optimal prices on divesting.

#### Power Generation: Infrastructure Assets in Ontario

The electricity markets in numerous regions in North America have become challenged. Mismanagement by the public sector has stressed electricity prices in numerous regions in North America. In Ontario electricity prices had increased over 70% in less than 10 years. The province of Ontario demands 18 gigawatt hours of electricity which equates to \$11.9 billion which is spent annually on electricity. Due to underfunding of capital maintenance funds and an aging distribution system, we believe electricity prices are expected to continue to increase.

Many commercial enterprises are heavy users of electricity and the increased rates have affected their competitiveness. The private sector is responding and a private utility model is emerging. Private operators are building onsite Integrated Energy Platforms (IEPs) that include a combined heat and power unit to provide electricity at a lower and more predictable cost. The operators enter into long-term contracts to provide electricity and generate strong risk adjusted returns on capital deployed. The IEPs are natural gas fired generators with a heat exchanger that supplements or replaces the electricity, end customer purchases from the public utility and provides heat as a by-product. End customers are essentially making the decision to lock- in electricity prices by increasing exposure to natural gas prices.

Combined heat and power units are proven technology with thousands of systems installed across North America and Europe. We believe the inversion of natural gas and electricity prices has provided combined heat and power units a clear economic advantage over the public utilities in many jurisdictions. Combined heat and power systems typically remain backed-up to the grid providing maximum reliability.

Crown launched Crown Power in 2019 and believes that the market opportunity continues to become more compelling for onsite power generation in each of Ontario and Alberta, the current geographic regions of focus. Crown Power is also currently prospecting opportunities in Eastern Canada, where electricity prices are among the highest in Canada but where natural gas supply is relatively limited, and is investigating potential expansion into select U.S. markets.

Crown Power has raised commitments of \$58 million of which Crown has committed \$25 million. The Partnership committed \$10 million and therefore holds about a 17.3% interest in Crown Power. By December 31, 2021, Crown Power had drawn about 59.2% of the committed capital as Crown Power currently has 13 projects underway of which: four are operating and all are expected to be operational in 2022. In addition to this, Crown Power has a strong pipeline of projects under consideration.

In the first quarter of 2019, Crown had made a provision of \$3.1 million, which was recorded in relation to amounts owing from an operating partner affiliated with Crown Power. This amount relates to advances from Crown that were used by the operating partner to fund unauthorized operating expenses. Any loss that may be realized in the future would be fully borne by Crown shareholders and not by Crown Power. This amount is gradually being reduced and repaid by Crown over time as capital is needed within Crown Power to make further underlying investments. As at December 31, 2021, the remaining portion of the provision receivable by Crown Power is \$0.5 million.

#### Portfolio Profile

The portfolio is comprised as follows:

December 31, 2021	Asset Allocation
North American Mortgages	43.8%
Direct Investment	38.9%
Indirect Investment into Open Fund	1.6%
Indirect Investment into Closed Fund	3.3%
Global Commercial Loans	18.1%
Direct Investment	3.4%
Indirect Investment into Closed Fund	14.7%
Global Maritime Assets	14.7%
Direct Investment	4.5%
Indirect Investment into Closed Fund	10.2%
Global Infrastructure Assets and Leases	17.3%
Indirect Investment into Open Fund	3.7%
Indirect Investment into Closed Fund	13.6%
Public Securities	6.1%
Direct Public Securities	6.1%
Total	100.0%

The Fund is primarily invested in private debt. Please see the below Figure 6 to see the Fund's historical asset allocation to debt.

#### Figure 6. Annual Historical Debt Allocations

	<b>J</b>					
	2021	2020	2019	2018	2017	2016
Mortgages	45%	44%	46%	46%	45%	47%
Commercial Loans	19%	27%	26%	31%	33%	29%
Maritime Debt	7%	8%	8%	9%	6%	-
Infrastructure Operating Leases	4%	5%	3%	-	-	-
Total Debt Allocation	75%	84%	83%	86%	84%	76%

# **North American Mortgages**



A significant component of the portfolio's current investments consists of 31 mortgages in the Greater Toronto Area, Southwestern Ontario and Central Ontario sourced by MarshallZehr Group Inc. (MarshallZehr)<sup>4</sup>. These 31 mortgages include a variety of infill and intensification projects with what the Manager believes to be well-established developers located in areas of increased demand. The projects span term, pre-development, development and construction stages (see Figure 7). The projects are also segmented between traditional housing, retail and mixed uses (see Figure 8). The mortgages are diversified across project types, geography, project stage and term. As of December 31, 2021, 100% of the mortgages sourced by MarshallZehr were in Ontario.

Figure 7. Mortgage portfolio breakdown by mortgage type as of December 31, 2021

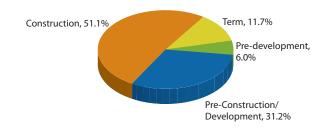
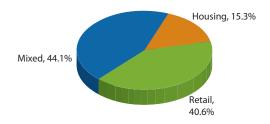


Figure 8. Mortgage portfolio breakdown by property usage as of December 31, 2021



The weighted average net interest rate (net of specific provisions) of the 31 mortgages sourced by MarshallZehr at December 31, 2021 is 8.9%.

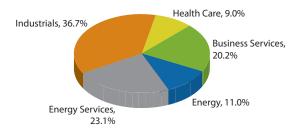
#### **Canadian Commercial Loans**



As depicted in Figure 9, the portfolio is diversified by sector, and comprises eight commercial loans made through Crown Partner Funding plus direct loan investments:

- (i) RBee Aggregate Consulting Ltd. (construction/engineering);
- (ii) Source Energy Sources (frac sand supplier in hydraulic fracturing process);
- (iii) Ferus Inc. (energy services);
- (iv) Active Exhaust Corp. (industrial machinery & equipment);
- (v) Rokstad (power line construction and maintenance services);
- (vi) Persta Resources Inc. (oil and gas producer, with a focus on natural gas);
- (vii) VIQ Solutions Inc. (transcription services industry); and
- (viii) CareRx Corporation (pharmacy services for seniors).

Figure 9. Commercial Loans Breakdown by Sector as at December 31, 2021





### **Global Maritime Loan and Assets**

Figure 10 illustrates a snapshot of Blue Ocean's first portfolio as of December 31, 2021. Figure 11 illustrates a snapshot of Blue Ocean's second portfolio as of December 31, 2021. Figure 12 below illustrates the asset allocation of the Maas portfolio on the date of acquisition.

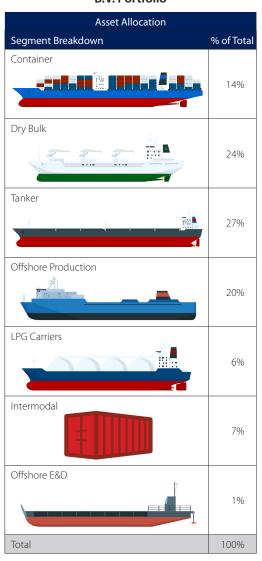
Figure 10. Portfolio Asset Allocation for the First Close of the Blue Ocean Fund

Asset Allocation		
Segment Breakdown	AUM (USD millions)	% of Total
Container	\$28.34	65%
Tanker	\$15.47	35%
Total	\$43.81	100%

Figure 11. Portfolio Asset Allocation for the Second Close of the Blue Ocean Fund

Asset Allocation						
Segment Breakdown	AUM (USD millions)	% of Total				
Container	\$19.95	29%				
Dry Bulk						
ATT !	\$13.71	20%				
Tanker	\$26.30	39%				
Offshore	\$8.52	12%				
Total	\$68.48	100%				

Figure 12. Acquisition of Maas Capital Shipping B.V. Portfolio

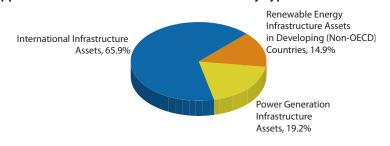


## **Global Infrastructure Assets**



Figure 13 shows the infrastructure asset class allocation within the Fund as at December 31, 2021.

Figure 13. Approximate Infrastuture Assets and Leases by Type as at December 31, 2021



#### Risk

#### **Project Risk and Returns**

The business environment in which the Fund operates is a relatively high yield market. This market presents opportunities but not without risk. As described above, the holdings within our portfolio of private mortgages engage in a strategy that centers around taking on a suitable amount of project risk. The project that developers set out to accomplish is to construct or upgrade a building or complete a phase of homes. Along a timeline from beginning to completion, a project enters into different periods of time when the level of risk varies. As an example, the point in time when the Fund initiates a loan to a developer is one when zoning approvals have only been conditionally obtained for a piece of land, however full approval is expected. It is at this point in time when the lender can command a high interest rate on its funds of about 8% to 12% per annum since there is a quantum of due diligence required that large banks are unwilling to dedicate to relatively small developments - and this is the opportunity that the Fund captures. As the project develops and evolves where more units/homes are sold and built, the level of risk on the project reduces and as such the capital available to such a project from large banks increases and the price of this capital decreases. It is at those points in time when the Fund's more expensive capital is replaced by less expensive capital that requires a lower interest rate.

This particular strategy of providing expensive capital and executing on the development of a project is one in which the EIB's GEEREF, Crown Power, BSIP and BIF IV all operate. GEEREF's Regional Funds and Crown Power intend to build portfolios of IEP's and then sell them at a higher price and lower risk to the purchaser. It is the aggregation of these assets in a diversified portfolio that reduce the risk of the combined portfolio and lowers the required rate of return the purchaser seeks. It is these factors that should allow GEEREF and Crown Power to generate attractive returns for investors, targeting net internal rate of return (IRR) of greater than 10%. Crown Power intends to provide operating leases by effectively owning each combined heat and power unit and leasing them back via long-term power contracts to creditworthy end-user counterparties; whereas GEEREF's A shares/B units structure provides significant downside protection and preferred returns to the B unitholders (in which the Fund invests).

By comparison, BSIP and BIF IV will seek to capitalize on Brookfield's over 120 year history of owning and operating essential infrastructure businesses globally. Both BSIP and BIF IV will invest in a portfolio of high-quality, stable infrastructure assets with a focus on the utilities, energy, renewable power, data infrastructure and transportation sectors where Brookfield has established operating expertise. More specifically, BSIP will target mature, highly cash generative core infrastructure assets that benefit from predominantly contracted or regulated revenues. BSIP will pursue investments in OECD markets, predominantly located in North America, Western Europe, and Australia where Brookfield has an investment presence. BSIP will target a gross IRR of approximately 9%, a net IRR of 8% and an average current yield of 5% to 6%, supported by a focus on downside protection. By comparison, BIF IV will target a gross IRR of approximately 13%, a net IRR of 11% and an average current yield of 6% to 9%.

Exposure to global maritime assets is likely to be more cyclical than infrastructure but similar to commercial loans and so will be driven by opportunistically favourable deals due in part to a dearth of competition, so enabling loan pricing of approximately 8% to 11% per annum.

A key consideration to our seeking exposure to all four pillars: mortgages, commercial loans, maritime assets and infrastructure, is our belief that such diversification lowers the correlation of risk to other major asset classes including publicly traded asset classes, thereby enhancing the attractiveness of the Fund's risk-adjusted returns.

The below Figure 14 shows the expected returns of the different investments along the y-axis and the size of the underlying investment entity along the x-axis. This illustrates that we target to invest in growth markets that are under served by banks or invest in areas where there are few direct competitors. The scope of investments that range in between these two types of opportunities are likely an area where we would typically not invest since we would expect to receive lower returns due to competition.

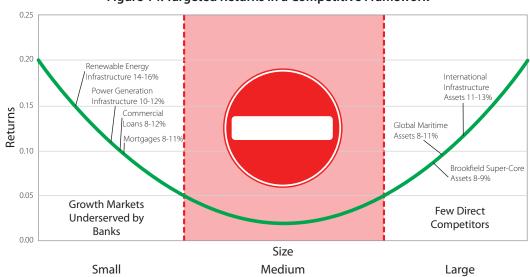


Figure 14. Targeted Returns in a Competitive Framework

The target returns illustrated in Figure 14 are illustrated net of the fees that the Fund pays to the mortgage administrator and Specialty Investment Managers. The four pillars of assets are listed in Figure 15, which highlights an approximated range of the management fees and performance fees that we have agreed to pay in recognition of contribution to performance and/or sourcing the deals. Our approach has been to setup the fee structure such that the Fund will generally only pay performance fees after its distribution and return targets have been achieved with the performance, net of fees, published on the website.

Figure 15. Fees Profile

Management Fee				
Security	per annum	Performance Fee	Hurdle Rate	
North American Mortgages	1.25% - 1.64%	0% - 15%	0% - 8%	
Canadian Commercial Loans	0.35% - 1.49%	0% - 10%	0% - 8%	
Global Maritime Assets	1.50%	15%	6%	
Global Infrastructure Assets	0.925% - 2.1%	0% - 20%	0% - 10%	

#### Credit risk

Credit risk is the risk of suffering financial loss should any of the borrowers fail to fulfill their contractual obligations. Credit risk is managed by adhering to the investment and operating policies, as set out in the Fund's offering documents. This includes the following policies:

- The majority of mortgages are generally expected to be written for terms of 6 to 36 months and supported by commercial liability insurance and by personal or corporate quarantees.
- The portfolio of mortgages are generally expected to be written for principal amounts at the time of commitment (together with the principal balance outstanding on prior mortgages if applicable), not exceeding 75% of the determined value of the underlying property securing the mortgage.
- Such mortgage risks are further mitigated by ensuring a comprehensive due diligence process is conducted on each mortgage prior to funding. This process generally includes, but is not limited to, reviewing legal documentation, independent appraisers' valuations and credit checks and financial statement reviews on prospective borrowers.
- The portfolio of commercial loans are generally expected to be first and second lien senior loans and mezzanine debt of 1 to 10 years with amortization and so with terms being between 1 to 7 years, although some may be a much longer duration while bridge loans would typically be less than one year.

We believe that strong management, real cash flow, controlled balance sheet leverage and the ability, either directly or indirectly, to negotiate the appropriate entry price point are the primary drivers of value creation. We would ordinarily expect the leverage of companies being financed to be less than 50% of their determined value and controlled at or below a ratio of 4x debt/EBITDA.<sup>5</sup>

In selecting EnTrust Global as a Specialty Investment Manager of maritime assets, we reviewed the experiences and expectations of the senior team managing Blue Ocean and agreed with their analysis of opportunities to exploit twin dislocations in the shipping and European banking sectors by serving as an alternative source of liquidity to companies as traditional lenders reduce their activities. Both the Manager and EnTrust Global believe that current financing opportunities in the shipping sector come with contractual downside protection given low to moderate loan-to-ship values, historically low asset values and first lien, senior security structures.

Based on current expectations, the composition of maritime loans is expected to have appropriate loan-to-value and proper asset protection through their tenors. The investments which are senior secured loans would ordinarily expect to be within the range of 50% - 80% of the determined value of its underlying assets.

#### Liquidity

The liquidity of the Fund is an important consideration that we take into account when we conduct portfolio asset allocation. It is of utmost importance that the Fund is able to meet its financial liabilities as they come due. The Fund continually balances the desire to earn the illiquidity premium on private asset classes and avoid engaging in forced selling of private assets in order to meet near term liabilities. As discussed earlier, we look at the Fund through the lens of the four pillars of assets, namely North American Mortgages, Canadian Commercial Loans, Global Maritime Assets and Global Infrastructure Assets and Leases.

The Partnership may from time to time borrow from a bank, prime broker, the Manager or its affiliates but such borrowings are subject to the restriction that they will not exceed 25% of the total assets of the Partnership as detailed in the offering memorandum. The Partnership may borrow in U.S. dollars but holds cash balances in Canadian dollars in order to hedge portfolio positions held in U.S. dollars. The Partnership also actively manages borrowings from a bank credit facility. The total leverage of the Fund (including preferred units) is 5.7% as at December 31, 2021. All of the Fund's Specialty Investment Managers have the capacity to borrow.

The Fund has various options to access liquidity should it need time to access certain amounts of capital over a 3 month to 12 month time horizon. Liquidity options for the Fund include redeeming specific investments that have been made, maturing loans within the Fund and the ability to borrow. Please see Figure 16 to review the liquidity options available to the Fund.

Figure 16. Available Liquidity as of December 31, 20216 \$30,000 \$9.170 \$25,000 \$20,000 \$6.081 \$15,000 \$2,629 \$6.311 \$10,000 \$5,000 \$2.766 \$0 \$0 Line of Credit Prime Brokerage forrowing Capacity

### **COMMENTARY**

The assets within the portfolio generate cash distributions/payments on monthly and quarterly intervals. Based on target distribution rates and interest payments, we currently expect to receive approximately \$0.9 million in monthly payments. Investors within the Fund can elect to receive their monthly distributions in cash or have them reinvested. Approximately 60% of the monthly liquidity received is used to meet monthly cash distributions that the Fund pays and the remaining portion can be used to fund additional investments and/or meet other financial liabilities that may come due.

#### Impairment of Financial assets

On a monthly basis, we assess whether there is objective evidence that mortgages administered by MarshallZehr are impaired, having occurred after the initial recognition of the asset and prior to the period-end that have adversely impacted the estimated future cash flows of the asset. The criteria that we use to determine that there is objective evidence of an impairment loss include: significant financial difficulty of the borrowing entity; a breach of contract; and we, as lender, for economic or legal reasons relating to the borrower's financial difficulty, grant (directly or indirectly) to the borrower a concession that the lender would not otherwise consider.

Non-performing loans and the resolution of such loans are a normal, ongoing part of the business. In general, loan pricing takes into account the fact that a small percentage of loans will have a period of non-performance. While all Specialty Investment Managers aim to collect all indebtedness on mortgages and loans respectively, there are instances where borrowers encounter circumstances when the collection and/or timing of principal repayments and interest payments becomes unclear. For these non-performing loans, interest accrued into revenues is discounted, if such loans are partly performing, or eliminated, if such loans are not performing, thereby resulting in a lower return on the portfolio. Resolving non-performing loans to maximize value is not typically an expedient process and takes patience, experience and capital.

As at December 31, 2021, we recognized that thirteen mortgages administered by MarshallZehr have objective evidence of financial difficulty and from the date of recognition, classified these mortgages as non-performing loans, with their mortgage interest accrued into revenue being discounted by way of creating a specific allowance. Four of these non-performing loans are interest amounts only and are not considered a part of the mortgage portfolio as the specific allowance brings their values down to zero.

MarshallZehr has been actively engaged in the recovery processes, including the provision of additional financing by way of court ordered debtorin-possession facilities, pursuant to the Companies' Creditors Arrangement Act. Mortgage loans through MarshallZehr are valued at amortized cost (principal plus accrued interest less an allowance for expected credit losses), which approximates their fair value due to their short term nature.

Crown, as a Specialty Investment Manager, conducts its own quarterly review of the loans it manages and provides us with that assessment. Private securities are valued based upon the value of the underlying components. For example, an investment made by Crown that includes both debt and equity will value the debt component as one security and the equity component as a second security. Upon inception of an investment, the two components shall be equal to the consideration provided by Crown exclusive of market rate financing fees and transaction expenses.

The loan component will be valued by a discounted cash flow method taking into account current market interest rates and other spread premiums. The discount rate shall be the sum of the following components:

- (i) Benchmark yield: For Canadian loans, this is the on-the-run Government of Canada bond with equivalent duration. For U.S. loans, this is the on-the-run U.S. Treasury bond with equivalent duration.
- (ii) Credit spread: This is the Canadian or U.S. 'BBB' rated corporate spread index of equivalent duration.
- (iii) Excess credit spread: This is determined by Crown at the inception of the loan and fluctuates over time as these spreads are observed by Crown in the marketplace.
- (iv) Excess illiquidity spread: This is determined by Crown at the inception of the loan and fluctuates over time as these spreads are observed by Crown in the marketplace.

Crown conducts internal valuations monthly and provides these valuations to us ordinarily within about 5 business days after the month end.

Brookfield and Bridge, as Specialty Investment Managers, provide quarterly fair valued NAV per unit and quarterly performance and fund updates. EnTrust Global, as a Specialty Investment Manager, also provides a monthly NAV per unit and quarterly performance and fund updates. They appointed Citco Fund Services (Ireland) Limited to act as an external valuation agent to fair value Level 1 and certain Level 2 securities of Blue Ocean (for an 15 explanation of Fair Value Levels 1, 2 and 3, please refer to the Notes to the Financial Statements). Level 3 securities, being mainly the loans, lease portfolios and similar investments within Blue Ocean will be valued by EnTrust Global with the assistance of one or more specialist maritime pricing providers, in accordance with fair value accounting principles. Under U.S. Accounting Standards Codification 820 Fair Value Measures and Disclosures, EnTrust Global is required to fair value including an impairment/expected credit loss.

#### Measurement of Credit Risk via Expected Credit Loss (ECL)

At least annually we will estimate the ECL attributable to the portfolio of mortgages administered by MarshallZehr based on probabilities of inherent losses that are as yet unidentified. The approach adopted is 'Expected Credit Loss', a methodology which performs a quantitative calculation of the ECL to arrive at a probable quantitative value of the overall ECL. This methodology is similar to regulatory capital calculations already employed by banks and so represents the industry's regulatory standard. The principal objective of credit risk measurement is to produce the most accurate possible quantitative assessment of the credit risk to which the portfolio of mortgages (and separately loans) is exposed, from the level of individual borrowers up to the total portfolio. The key building blocks of this process are:

- · probability of default (PD);
- · loss given default (LGD); and
- · exposure at default (EAD).

For example, the portfolio of mortgages can assign an ECL over the next 12 months to each borrower by multiplying these three factors. A PD is calculated by assessing the credit quality of borrowers. For illustration purposes, suppose a borrower has a 2% probability of defaulting over a 12-month period. The EAD is our estimate of what the outstanding balance will be if the borrower does default. Suppose the current balance is

### **COMMENTARY**

\$100,000, our models might predict a rise to \$110,000 by the time the borrower defaults. Should borrowers default, some part of the exposure is usually recovered. The part that is not recovered, together with the costs associated with the recovery process, comprise the LGD, which is expressed as a percentage of EAD. Suppose the LGD in this case is estimated to be 10%, the ECL for this borrower is then calculated as 2% x \$110,000 x 10% which is \$220 (i.e. 0.22% of the outstanding balance).

To calculate PD, the Manager assesses the credit quality of borrowers and utilizes publicly available risk default data to help determine one-year probabilities of default and lifetime probabilities of default. When assessing EAD the portfolio anticipates mortgages to be fully drawn and for the purposes of assessing the LGD, the portfolio makes adjustments to account for the increased losses experienced under downturn conditions.

Based on this ECL methodology, we have conducted regular assessments and have assigned an ECL/collective loan loss provision attributable to the mortgage portfolio holdings, administered by MarshallZehr. As at December 31, 2021, we have assigned an overall rate of 1.74% on the outstanding balances in the mortgage portfolio (less any balances that include a specific provision). We have also assigned this rate of 1.74% on the outstanding CA\$3,000,000 direct commercial loan to CareRx Corporation. In the ECL for mortgages, we recognize that such related losses have yet to be identified. Within the portfolio of mortgages that require an ECL/collective loan loss provision to be made, each mortgage is either classified as a Stage 1 or Stage 2 loan. If the mortgage was classified as a Stage 3 loan then it would qualify for a specific allowance to be placed on it as was discussed earlier. The difference between a Stage 1 and a Stage 2 loan is that a Stage 2 loan is one in which there has been a significant increase in credit risk since inception of the loan. In other words, has the probability of default on the loan significantly increased since the loan was first made. An increase in the probability of default does not mean that a default has occurred or that we have identified a situation that makes a default certain in the future. Once a loan is classified as a Stage 2 loan, the lifetime expected credit losses are calculated on the whole life of the loan instead of the one year expected credit losses that are calculated for Stage 1 loans. This means that a higher value is used for the PD value compared to the example that was used above. As at December 31, 2021, eight mortgages have been identified as Stage 2 loans and five mortgages have been identified as Stage 2 loans within the framework that was used and four of the five Stage 3 loans have specific allowances which bring their values down to zero.

The Specialty Investment Managers classify their funds as at fair value through profit and loss. We believe our approach towards ECLs is in harmony with International Financial Reporting Standards, IFRS 9, which became effective January 1, 2018, namely that we are setting aside collective provisions on performing and 'watch listed' loans, so establishing coverage of credit risk based on expected losses.

After reviewing the default rates incurred within the Fund since inception across its mortgages, commercial loans and maritime debt portfolios, we have been able to calculate an average realized default rate. From 2013 to 2021, this default rate within the Fund has averaged 0.59%. Please see the below chart for comparative S&P Average Annual Default Rates since 1981. We have provided this information for broad comparative purposes to equivalent publically traded credit. We believe the Fund captures an illiquidity discount in comparison to the 5 Year Corporate BB+, BB, BB- aggregate yield of 3.34%.

#### S&P Average Annual Default Rates since 1981

Credit Rating	Average Annual Default Rate
BBB	0.21%
BBB-	0.24%
BB+	0.49%
BB	0.68%
BB-	1.21%
B+	2.07%
В	5.76%
B-	8.73%
CCC/C	24.92%

# Thank You

The last couple of years have been fraught with the impact of living in the era of the Coronavirus pandemic. Nonetheless, we now number approximately 1,800 investors. Collectively you enable us to continue to prioritise the monthly distribution while maintaining an attractive allocation of capital to the four pillars of assets. Whether you have been investing with us for many years or just recently and despite this 'COVID-era' adversity, we want to thank you for placing your savings and trust in the Fund.

#### Notes

Sources: Unless noted, information has been compiled from various sources including corporate documents, press releases, annual reports, offering documents and public news articles of underlying investment funds and Specialty Investment Managers, Thomson Reuters and company websites.

Certain statements included in this Commentary constitute forward-looking statements, including those identified by the expressions "anticipate," "believe," "plan," "estimate," "expect;" "intend" and similar expressions to the extent they relate to the Fund or Partnership. These forward-looking statements are not historical facts, but reflect the current expectations of the portfolio management team regarding future results or events of the Fund or Partnership. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations. The portfolio management team has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation.

Certain research and information about specific holdings in the Fund or Partnership, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

- 1. Inception dates of each series are as follows: Series A February 28, 2013, Series F January 7, 2013, Series AP December 31, 2018 and Series FP June 29, 2018.
- 2. The Canadian Hedge Fund awards are based solely on quantitative performance data with Fundata managing the collection and tabulation of the data to determine the winners. There is no nomination process or subjective assessment in identifying the winning hedge funds. The 2018 awards were based on 207 Canadian hedge funds to June 30, 2018 and the 2020 awards were based on 221 Canadian hedge funds to June 30, 2020. The sharpe ratio is a measure for calculating risk-adjusted returns. The sharpe ratio is the portfolio return in excess of the risk-free rate divided by the volatility of the portfolio.
- 3. Crown Capital Power LP July 2018 Presentation, Crown Capital Partners Inc.
- 4. MarshallZehr Group Inc. Mortgage Administration #11955 Mortgage Brokerage #12453
- 5. Earnings before interest, taxes, depreciation and amortization
- 6. Remaining term as of breakdown date for mortgages and commercial loans

# Management's Responsibility for Financial Reporting

The accompanying financial statements of Portland Private Income Fund (the Fund) and Portland Private Income LP (the Partnership) (collectively the Funds) have been prepared and approved by Portland Investment Counsel Inc. (the Manager) in its capacity as the manager of the Funds. The Manager is responsible for the information and representations contained in these financial statements. The Board of Directors of general partner of the Partnership, Portland General Partner (Ontario) Inc. and the Board of Directors of the Manager, in its capacity as trustee of the Fund, approved these financial statements.

The Manager maintains appropriate processes to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with International Financial Reporting Standards and include certain amounts that are based on estimates and judgments. The significant accounting policies which management believes are appropriate for the Funds are described in note 3 to these financial statements.

KPMG LLP is the external auditor of the Funds. They have audited the financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the unitholders and partners as applicable, their opinion on the financial statements. Their report is attached.

"Michael Lee-Chin"

"Robert Almeida"

Michael Lee-Chin Director March 31, 2022 Robert Almeida Director March 31, 2022

# **Independent Auditors' Report**

To the Unitholders of Portland Private Income Fund

#### Opinion

We have audited the financial statements of Portland Private Income Fund (the Entity), which comprise:

- the statement of financial position as at December 31, 2021
- the statement of comprehensive income for the year then ended
- the statement of changes in net assets attributable to holders of redeemable units for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

• the information, other than the financial statements and the auditors' report thereon, included in the Fund commentary document.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information, other than the financial statements and the auditors' report thereon, included in the Fund commentary document as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  - The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licenced Public Accountants

Toronto, Canada

KPMG LLP

March 31, 2022

# Statements of Financial Position

As at December 31,		2021		2020
Assets Cash and cash equivalents Subscriptions receivable Investments (note 5)	\$	579,628 1,515,933 167,240,877 169,336,438	\$	9,113 2,128,143 136,237,263 138,374,519
Liabilities  Management fees payable (note 8) Expenses payable Redemptions payable Distributions payable Organization expenses payable (note 8)  Net Assets Attributable to Holders of Redeemable Units	<u> </u>	75,460 44,658 1,028,386 550,362 13,654 1,712,520 167,623,918	\$	63,726 41,875 1,355,344 590,288 20,208 2,071,441 136,303,078
Net Assets Attributable to Holders of Redeemable Units Per Series Series AP Series FP Series A Series F Series O	\$	175,473 3,216,908 27,765,398 136,462,178 3,961 167,623,918	\$	44,871 2,093,625 26,049,261 108,111,915 3,406 136,303,078
Number of Redeemable Units Outstanding (note 6) Series AP Series FP Series A Series F Series O		17,547 321,690 573,590 2,724,074 83		4,487 209,362 564,630 2,272,903 75
Net Assets Attributable to Holders of Redeemable Units Per Unit Series AP Series FP Series A Series F Series O	\$ \$ \$ \$	10.00 10.00 48.41 50.09 47.72	\$ \$ \$ \$	10.00 10.00 46.14 47.57 45.41

Approved by the Board of Directors of Portland Investment Counsel Inc.

"Michael Lee-Chin" "Robert Almeida"

Director Director

The accompanying notes are an integral part of these financial statements.

# Statements of Comprehensive Income

For the years ended December 31,		2021		2020
Income				
Securityholder redemption fees Net gain (loss) on investments	\$	57,879	\$	45,713
Net realized gain (loss) on investments		52,103		753,783
Change in unrealized appreciation (depreciation) on investments		22,876,813		8,894,882
		22,986,795		9,694,378
Other income				
Foreign exchange gain (loss) on cash and other net assets		(101)		6,225
Total income (net)		22,986,694		9,700,603
Expenses				
Management fees (note 8)		840,222		733,524
Service fees (note 8)		290,400		308,296
Securityholder reporting costs (note 8)		196,620		154,603
Audit fees		10,062		26,532
Independent review committee fees		3,143		3,199
Custodial fees		1,911		668
Legal fees		137		392
Interest expense		23		1 227 21 4
Total operating expenses	\$	1,342,518 21,644,176	Ś	1,227,214 8,473,389
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	_ \$	21,044,170	\$	8,473,389
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series				
Series AP	\$	1,902	\$	1,221
Series FP	\$	92,601	\$	73,942
Series A	\$	3,523,958	\$	1,537,802
Series F	\$	18,025,160	\$	6,860,184
Series O	\$	555	\$	240
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit				
Series AP	\$	0.24	\$	0.28
Series FP	\$	0.34	Ś	0.37
Series A	\$	6.33	\$	2.62
Series F	\$	7.19	\$	3.28
Series O	\$	7.05	\$	3.40

# Statements of Changes in Net Assets Attributable to Holders of Redeemable Units

For the years ended December 31,	2021	2020
et Assets Attributable to Holders of Redeemable Units at Beginning of Year		
eries AP	\$ 44,871 \$	43,650
ries FP	2,093,625	1,334,855
ries A	26,049,261	27,566,526
ries F	108,111,915	97,835,284
ries O	3,406 136,303,078	3,166 126,783,481
crease (Decrease) in Net Assets Attributable to Holders of Redeemable Units		120,703,401
ries AP	1,902	1,221
ries FP	92,601	73,942
ries A	3,523,958	1,537,802
ies F	18,025,160	6,860,184
ies O	555	240
stributions to Holders of Redeemable Units	21,644,176	8,473,389
om net investment income		
ies AP	(1,591)	(1,102
ies FP	(84,418)	(67,421
ries A	(1,861,843)	(2,347,167
ries F	(10,270,684)	(9,407,571
ies O	(323)	(334
	(12,218,859)	(11,823,595
m net realized gains on investments	(270)	/110
ies AP ies FP	(279) (7,353)	(119 (6,521
ies A	(326,604)	(125,274
ies F	(894,584)	(389,023
ies O	(46)	(26
	(1,228,866)	(520,963
m return of capital		
es AP	(32)	-
ies FP	(830)	-
ies A	(36,855)	-
ries F ries O	(100,947) (5)	-
HES O	(138,669)	
et Increase (Decrease) from Distributions to Holders of Redeemable Units	(13,586,394)	(12,344,558
deemable Unit Transactions		
oceeds from redeemable units issued	129 700	
ries AP ries FP	128,700 2,792,260	- 1,822,152
ries A	2,792,260	1,439,279
ries F	19,893,191	14,209,729
ies O	-	- 1,200,720
	24,960,322	17,471,160
nvestments of distributions		
ies AP	1,902	1,221
ies FP	40,707	42,933
ies A	1,361,765	1,558,218
ies F ies O	6,245,367 374	5,712,292 360
C3 O	7,650,115	7,315,024
lemptions of redeemable units		,,515,027
ies AP	-	
ies FP	(1,709,684)	(1,106,315
ies A	(3,090,454)	(3,580,123
ies F	(4,547,240)	(6,708,980
ies O	(0.045.050)	/11.225 :::
t Increase (Decrease) from Redeemable Unit Transactions	(9,347,378) 23,263,059	(11,395,418 13,390,766
t increase (Decrease) non nedectilable offic fransactions	23,203,038	13,390,700
t Assets Attributable to Holders of Redeemable Units at End of Year		
ies AP	175,473	44,871
ies FP	3,216,908	2,093,625
ies A	27,765,398	26,049,261
ries F	136,462,178	108,111,915
ries O	3,961 \$ 167,623,918 \$	3,406 136,303,078
	\$ 167,623,918 \$	

# Statements of Cash Flows

For the years ended December 31,		2021	2020
Cash Flows from Operating Activities			
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	\$	21,644,176 \$	8,473,389
Adjustments for:			
Net realized (gain) loss on investments		(52,103)	(753,783)
Change in unrealized (appreciation) depreciation on investments		(22,876,813)	(8,894,882)
Unrealized foreign exchange (gain) loss on cash		(99)	107
Increase (decrease) in management fees and expenses payable		14,517	(81,274)
Increase (decrease) in organization expenses payable		(6,554)	(7,100)
Purchase of investments		(8,244,998)	(3,071,949)
Proceeds from sale of investments		170,300	3,441,292
Net Cash Generated (Used) by Operating Activities		(9,351,574)	(894,200)
Cash Flows from Financing Activities			
Distributions to holders of redeemable units, net of reinvested distributions		(5,976,205)	(4,828,271)
Proceeds from redeemable units issued (note 3)		23,277,425	14,720,146
Amount paid on redemption of redeemable units (note 3)		(7,379,230)	(9,077,148)
Net Cash Generated (Used) by Financing Activities		9,921,990	814,727
			·
Net increase (decrease) in cash and cash equivalents		570,416	(79,473)
Unrealized foreign exchange gain (loss) on cash		99	(107)
Cash and cash equivalents - beginning of year		9,113	88,693
Cash and cash equivalents - end of year		579,628	9,113
Code and and a mind about a committee			
Cash and cash equivalents comprise: Cash at bank	<u> </u>	20.054	0.112
	\$	29,854 \$	9,113
Short-term investments	\$	549,774 579,628 \$	9.113
	_ \$	3/9,020 \$	9,113
From financing activities:			
3	Ś	<b>5.976.205</b> \$	4,828,271
From financing activities: Distributions paid	\$	5,976,205 \$	4,828,2

# Schedule of Investment Portfolio as at December 31, 2021

No. of Units Description	Average Cost	Fair Value	% of Net Assets Attributable to Holders of Redeemable Units
UNDERLYING FUNDS Canada			
1,586,983 Portland Private Income LP Class B	\$ 109,699,664	\$ 167,240,877	99.8%
Other assets less liabilities		383,041	0.2%
NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE UNITS		\$ 167,623,918	100.0%

#### 1. GENERAL INFORMATION

Portland Private Income Fund (the Fund) is an open-ended investment fund established under the laws of the Province of Ontario as a trust pursuant to an amended and restated master declaration of trust dated as of December 13, 2013, as amended thereafter and as may be amended and restated from time to time. The formation date of the Fund was December 17, 2012 and inception date was January 7, 2013. Portland Investment Counsel Inc. (the Manager) is the Investment Fund Manager, Portfolio Manager and Trustee of the Fund. The head office of the Fund is 1375 Kerns Road, Suite 100, Burlington, Ontario L7P 4V7. These financial statements were authorized for issue by the Board of Directors of the Manager on March 31, 2022. The financial statements of Portland Private Income LP (the Partnership) are included in Appendix A and are to be read in conjunction with these financial statements.

The Fund offers units to the public on a private placement basis under an offering memorandum. The investment objectives of the Fund are to preserve capital and provide income and above average long-term returns. Although the Fund intends to achieve its investment objective by investing all, or substantially all, of its net assets in the Partnership, the Manager may from time to time determine that the investment objective of the Fund can be best achieved through direct investment in underlying securities and/or investment in other pooled investment vehicles. To the extent the Fund makes direct investments, it will apply the investment strategies of the Partnership. The investment objective of the Partnership is to preserve capital and provide income and above average long-term returns by investing primarily in a portfolio of private debt securities.

The statements of financial position of the Fund are as at December 31, 2021 and 2020. The statements of comprehensive income, changes in net assets attributable to holders of redeemable units and cash flows of the Fund are for the years ended December 31, 2021 and 2020.

#### 2. BASIS OF PRESENTATION

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities (including derivative financial instruments) at fair value through profit or loss (FVTPL).

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Financial instruments

#### (a) Classification

The Fund classifies financial assets based on the business model used for managing such financial assets and the contractual cash flow characteristics of those financial assets. The Fund may be divided into sub-portfolios that have different business models. Where contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI test), the financial asset will be classified as a financial asset at amortized cost.

The Fund recognizes financial instruments at fair value upon initial recognition, inclusive of transaction costs in the case of financial instruments not measured at FVTPL. Purchases and sales of financial assets are recognized as at their trade date. The Fund classifies its investment in equities and fixed income securities as financial assets or financial liabilities at FVTPL. Other investment funds (the Partnership) held by the Fund do not meet the SPPI test and therefore have been classified as financial assets at FVTPL.

All other financial assets and liabilities are recognized at amortized cost and are reflected at the amount required to be paid, discounted to reflect the time value of money when appropriate.

The Fund's obligation for net assets attributable to holders of redeemable units does not meet the criteria for equity treatment and therefore is presented as a liability on the statement of financial position. The Fund has classified its obligation for net assets attributable to holders of redeemable units as a financial liability at FVTPL.

The Fund's accounting policies for measuring the fair value of its investments are similar to those used in measuring net asset value (NAV) for unitholder transactions; except for the treatment of organizational expenses. There was no differences as at December 31, 2021 and 2020.

Financial assets and liabilities may be offset and the net amount reported in the statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In the normal course of business, the Fund may enter into various master netting agreements or similar agreements that do not meet the criteria for offsetting in the statements of financial position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy, certain events of default or termination of the contracts.

#### (b) Recognition, de-recognition and measurement

Purchases and sales of financial assets are recognized on their trade date - the date on which the Fund commits to purchase or sell the investment. Financial assets and liabilities are initially recognized at fair value. Transaction costs incurred to acquire financial assets at FVTPL are expensed as incurred in the statement of comprehensive income. Subsequent to initial recognition, all financial assets and liabilities at FVTPL are measured at fair value. Unrealized gains and losses arising from changes in fair value of the FVTPL category are presented in the statements of comprehensive income within 'Change in unrealized appreciation (depreciation) on investments' in the period in which they arise. Financial assets at amortized cost are subsequently measured at amortized cost. Transaction costs incurred on financial assets or liabilities at amortized cost are amortized over the life of the asset or liability.

Financial assets are de-recognized when the rights to receive cash flows have expired or the Fund has transferred substantially all the risks and rewards of ownership. Upon disposal, the difference between the amount received and the average cost to acquire the financial asset (for financial

#### NOTES TO FINANCIAL STATEMENTS

assets at FVTPL) or the amortized cost (for financial assets at amortized cost) is included within 'Net realized gain (loss) on investments' in the statements of comprehensive income.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of financial assets and liabilities traded in active markets (such as publicly traded derivatives and marketable securities) are based on quoted market prices at the close of trading on the reporting date. The Fund uses the last traded market price for both financial assets and financial liabilities where the last traded price falls within that day's bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread and the difference is material, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. If there has been no trade, the mid-price (average bid and asking price) as of the close of the business on the reporting date is used to approximate fair value. The Fund's policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

The Manager has procedures to determine the fair value of securities at FVTPL for which market prices are not readily available or which may not be reliably priced. The Partnership does not trade on an active market hence its fair value is determined using valuation techniques. The fair value is primarily determined based on the latest available price of the Partnership as reported by the administrator of the Partnership.

#### Revenue recognition

'Interest for distribution purposes' shown on the statements of comprehensive income represents the stated rate of interest earned by the Fund on fixed income securities accounted for on an accrual basis, as applicable. The Fund does not amortize premiums paid or discounts received on the purchase of fixed income securities. Interest receivable is shown separately in the statements of financial position based on the debt instruments' stated rates of interest. Dividends on equity investments and distributions on investments in other instrument funds are recognized as income on the ex-dividend date. Redemption fees earned by the Fund as detailed under note 6 are presented as 'Securityholder redemption fees' and are recognized upon the redemption date of the units on the statements of comprehensive income.

#### Foreign currency translation

The Fund's subscriptions and redemptions are denominated in Canadian dollars, which is also its functional and presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates that transactions occur. Assets and liabilities denominated in a foreign currency are translated into the functional currency using the exchange rate prevailing at the reporting date. Foreign exchange gains and losses related to assets and liabilities at amortized cost are recognized in profit and loss and are presented as 'Foreign exchange gain (loss) on cash and other net assets' on the statements of comprehensive income. Realized foreign exchange gains and losses related to investments are recognized when incurred and are presented in the statements of comprehensive income within 'Net realized gain (loss) on investments'.

Unrealized exchange gains or losses on investments are included in 'Change in unrealized appreciation (depreciation) of investments' in the statements of comprehensive income.

'Foreign exchange gain (loss) on cash and other net assets' arises from sale of foreign currencies, change in foreign currency denominated loans, currency gains or losses realized between trade and settlement dates on securities transactions, and the difference between the recorded amounts of dividend, interest and foreign withholding taxes and the Canadian dollar equivalent of the amounts actually received or paid.

#### Cash and cash equivalents

The Fund considers highly liquid investments with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash is comprised of deposits with financial institutions.

#### Cost of investments

The cost of investments represents the cost for each security excluding transaction costs for investments at FVTPL. On the schedule of investment portfolio, transaction costs have been deducted in aggregate from the total cost of individual investments which includes transaction costs.

#### Redeemable Units

The Fund issues multiple series of redeemable units, which are redeemable at the holder's option and do not have identical rights. Redeemable units can be put back to the Fund at any redemption date for cash equal to a proportionate share of the Fund's NAV attributable to the unit series. Units are redeemable monthly with 60 days' notice.

The redeemable units are carried at the redemption amount that is payable at the statements of financial position date if the holder exercises the right to put the units back to the Fund.

Redeemable units are issued and redeemed at the holder's option at prices based on the Fund's NAV per unit at the time of issue or redemption. The Fund's NAV per unit is calculated by dividing the net assets attributable to the holders of each series of redeemable units by the total number of outstanding redeemable units of each respective series. Refer to note 6 for additional details on redeemable units.

#### Expenses

Expenses of the Fund including management fees and other operating expenses are recorded on an accrual basis.

Transaction costs associated with investment transactions for financial assets and liabilities at FVTPL, including brokerage commissions, have been expensed on the statements of comprehensive income.

#### Organization expenses

Organization expenses including legal fees, time spent by the Manager to create the Fund, and registration fees associated with the formation of the Fund are recoverable from the Fund by the Manager. In 2018, organization expenses were incurred for the issuance of Preferred Units. The Fund is required to re-pay this amount to the Manager over five years commencing January 31, 2019.

#### Increase (Decrease) in net assets attributable to holders of redeemable units per unit

'Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit' in the statements of comprehensive income represents the Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series, divided by the weighted average units outstanding of that series during the reporting period.

#### Distribution to Unitholders

Distributions will be made to unitholders only at such times and in such amounts as may be determined at the discretion of the Manager. The Fund will distribute sufficient net income and net realized capital gains to unitholders annually to ensure that the Fund is not liable for ordinary income taxes. All distributions by the Fund will be automatically reinvested in additional units of the Fund held by the investor at the NAV per unit thereof, unless the investor notifies the Manager in writing that cash distributions are preferred.

With respect to distributions, the Common Units and Preferred Units are, to a certain extent, comparable to common shares and preferred shares, respectively, of a corporation. The Preferred Units pay or accrue a monthly distribution (which accrues if it is unpaid) equal to the return expressed as an annualized percentage (the Preferred Return) of the Preferred unitholder's subscription price (the Preferred Unit Investment Amount) which will range from the Royal Bank of Canada Prime Rate (the Prime Rate) to no more than the cost of unsecured debt available to the Partnership, as adjusted by the Manager from time to time. The Preferred Return is paid in preference to distributions on the Common Units. The Common Units receive a distribution following the payment of Preferred Return, which is not capped (unlike the Preferred Return). The distribution on the Common Units is variable and may be higher or lower than the distribution on the Preferred Units depending upon the cash flow of the Fund's underlying investments. All distributions are paid after the payment of fund expenses, including interest and principal payments on indebtedness.

#### Allocation of income and expense, and realized and unrealized gains and losses

Management fees and other costs directly attributable to each series of common units are charged to that series.

All of the Fund's expenses, income and realized and unrealized gains and losses, including the Preferred Return, are allocated to the Common Units of the Fund. The Preferred Units do not receive any allocation of fees or expenses of the Fund because the Preferred Units only entitle the holder to the Preferred Return and a return of the Preferred Unit Investment Amount. In contrast, the Common Units entitle the holder to the Fund's income after payment of all fees, expenses, the Preferred Return and the return of any amount of the Preferred Unit Investment Amount.

#### Allocation of non-cash items on the statement of cash flows

The Fund includes only the net cash flow impact and does not include non-cash switches between series of the Fund that occurred during the year in 'Proceeds from redeemable units issued' or 'Amount paid on redemption of redeemable units.' For the year ended December 31, 2021, \$2,295,106 non-cash switches have been excluded from the Fund's operation and financing activities on the statements of cash flows (December 31, 2020; \$1,142,931).

#### Future accounting changes

There are no new accounting standards effective after January 1, 2021 which affect the accounting policies of the Fund.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to use judgment in applying its accounting policies and to make estimates and assumptions about the future. The following discusses the most significant accounting judgments and estimates the Fund has made in preparing these financial statements.

### Fair value of securities not quoted in an active market

The fair value of such securities not quoted in an active market may be determined by the Fund using reputable pricing sources (such as pricing agencies) or indicative prices. Such values may be indicative and not executable or binding. The Fund would exercise judgment and estimates on the quantity and quality of pricing sources used. Where no market data is available, the Fund may value positions using their own models, which are usually based on valuation methods and techniques generally recognized as standard within the industry. The inputs into these models use observable data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments. The determination of what constitutes observable requires significant judgment by the Fund. The Fund considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

#### Classification of financial assets and liabilities

Financial assets may be classified as financial assets at amortized cost, financial assets at FVTPL or financial assets at fair value through other comprehensive income. Financial liabilities may be classified as financial liabilities at amortized cost or financial liabilities at FVTPL. In order to classify its financial assets and liabilities in accordance with IFRS 9, the Manager uses judgment to assess the business model of the Fund and the cash flows of their financial assets and liabilities. The classification of financial assets and liabilities of the Fund is outlined in note 3.

#### 5. FINANCIAL INSTRUMENTS

#### a) Risk management

The Fund's investment activities may be exposed to various financial risks, including market risk (which includes price risk, interest rate risk and currency risk), liquidity risk and credit risk. The Fund invests in the Partnership which invests in other funds (the Underlying Funds) and is therefore susceptible to the market risk arising from uncertainties about future values of those Underlying Funds. The Manager makes investment decisions after an extensive assessment of the Underlying Funds, their strategies and the overall quality of the Underlying Funds' manager. All of the Underlying Funds and their underlying investments are subject to risks inherent in their industries. In the case of the Underlying Funds, established markets do not exist for these holdings, and are therefore considered illiquid. The Fund is therefore indirectly exposed to each financial risk of the respective Underlying Fund in proportion to its investments in such Underlying Fund. The Fund's risk management goals are to ensure that the outcome of activities involving risk is consistent with the Fund's investment objectives and risk tolerance per the Fund's offering memorandum. All investments result in a risk of loss of capital.

#### Price risk

Price risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market prices (other than those arising from interest rate risk or currency risk). Financial instruments held by the Fund may be susceptible to market price risk arising from uncertainties about future prices of the instruments.

If the price of these investments held by the Fund on December 31, 2021 had been higher or lower by 10%, net assets attributable to holders of redeemable units of the Fund would have been higher or lower by \$16,724,088 (December 31, 2020: \$13,623,726). Actual results may differ from this sensitivity analysis and the difference could be material. The Fund has indirect exposure to price risk through its investment in the Partnership.

#### Interest rate risk

Interest rate risk arises on interest-bearing financial instruments held by the Fund. The fair value and future cash flows of such instruments held by the Fund will fluctuate due to changes in market interest rates. The Fund has indirect exposure to interest rate risk through its investment in the Partnership.

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Securities included in the Fund may be valued in or have exposure to currencies other than the Canadian dollar and when measured in Canadian dollars, be affected by fluctuations in the value of such currencies relative to the Canadian dollar. The Fund has indirect exposure to currency risk through its investment in the Partnership.

#### Liquidity risk

The Fund invests in the Partnership, which is not traded in an active market. As a result, the Fund may not be able to quickly liquidate its investments at amounts which approximate their fair values. The Fund may suspend the redemption of Units or postpone the date of payment of redeemed units (a) for any period when normal trading is suspended on any stock, options, futures or other exchange or market within or outside Canada on which securities are listed and traded, or on which permitted derivatives are traded, which represent more than 50% by value or underlying market exposures of the public securities of the Fund, without allowance for liabilities or (b) at any time that the Manager is unable to value or dispose of the assets of the Fund. In case of a suspension of a right of redemption, a unitholder will receive redemption proceeds based on the NAV per unit on the first Valuation Date (as defined in note 6) following the termination of the suspension unless the redemption request has been withdrawn earlier by the Unitholder.

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. The Fund's exposure to liquidity risk is concentrated in the cash redemption of its units. The Fund provides investors with the right to redeem units monthly upon 60 days' notice in advance of the redemption date. Such redemptions are to be paid within 30 days following the redemption date. Historical experience indicates that shares of the Fund are generally held by unitholders on a medium or long term basis. Based on average historical information from the past 3 years, redemption levels were an average of \$526,623 per month (December 31, 2020: \$468,189); however, actual monthly redemptions could differ significantly. The portfolio receives a constant cash flow from the underlying mortgage portfolio and other investments and the Manager monitors liquidity within the portfolio on a monthly basis. As at December 31, 2021, 6.2% of the Partnership is held in publically traded securities (December 31, 2020: 3.6%).

The Fund invests directly in the Partnership and the Partnership has the ability to borrow up to 25% of the total assets of the Partnership for the purposes of making investments, providing cover for the writing of options, paying redemptions, working capital purposes and to maintain liquidity in accordance with its investment objective and investment strategies.

Other obligations of the Fund including management fees payable, service fees payable, expenses payable, redemptions payable, payable for investments purchased, and distributions payable, as applicable, were due within 3 months from the financial reporting date. Issued redeemable units are payable on demand following 60 days' notice.

#### Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund. The Fund has indirect exposure to credit risk through its investment in the Partnership.

#### b) Fair value of financial instruments

Financial instruments measured at fair value are classified according to a fair value hierarchy that reflects the importance of the inputs used to perform each valuation. The fair value hierarchy is made up of the following levels:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable for the asset or liability.

The fair value hierarchy requires the use of observable market data each time such data exists. A financial instrument is classified at the lowest level of the hierarchy for which significant input has been considered in measuring fair value. Fair values are classified as Level 1 when the related security or derivative is actively traded and a quoted price is available. If an instrument classified as Level 1 subsequently ceases to be actively traded, it is transferred out of Level 1. In such cases, instruments are reclassified into Level 2, unless the measurement of its fair value requires the use of significant unobservable inputs, in which case it is classified as Level 3. The Fund's policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

The following tables illustrates the classification of the Fund's financial instruments within the fair value hierarchy as at December 31, 2021 and 2020:

	Assets				
As at December 31, 2021	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)	
Partnership	-	167,240,877	-	167,240,877	
Total	-	167,240,877	-	167,240,877	

	Assets					
As at December 31, 2020	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)		
Partnership	-	136,237,263	-	136,237,263		
Total	-	136,237,263	-	136,237,263		

#### c) Structured entities

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements. A structured entity often has some or all of the following features or attributes:

- i) restricted activities;
- ii) a narrow and well-defined objective, such as to provide investment opportunities for investors by passing on risks and rewards associated with the assets of the structured entity to investors;
- iii) insufficient equity to permit the structured entity to finance its activities without subordinate financial support; and
- iv) financing in the form of multiple contractually linked instruments to investors that create concentrations of credit or other risks (tranches).

The Fund considers its investment in the Partnership to be an investment in an unconsolidated structured entity. The Partnership is valued as per the above section on Fair Value Measurement. The change in fair value of the Partnership is included in the statements of comprehensive income in 'Change in unrealized appreciation (depreciation) on investments'.

The Fund's investment in the Partnership is subject to the terms and conditions of its offering document and is susceptible to market price risk arising from uncertainties about future values. The Partnership units are redeemable.

The exposure to the investment in the Partnership at fair value as at December 31, 2021 and 2020 are presented in the following tables. This investment is included at fair value in financial assets at FVTPL in the statements of financial position. The Manager's best estimate of the maximum exposure to loss from the Fund's investment in the Partnership is the fair value below.

December 31, 2021	Investment at Fair Value (\$)	Net Asset Value (\$)	% of Net Asset Value	
Portland Private Income LP	167,240,877	167,240,982	100.0%	

December 31, 2020	December 31, 2020 Investment at Fair Value (\$)		% of Net Asset Value	
Portland Private Income LP	136,237,263	136,237,354	100.0%	

#### 6. REDEEMABLE UNITS

The Fund is permitted to issue an unlimited number of redeemable units issuable in Series A, Series F, and/or Series O (Common Units). The Fund is permitted to issue Series AP and Series FP (Preferred Units), limited to equivalent of a maximum of 25% of the total assets of the Partnership after giving effect to borrowing, inclusive of any prime brokerage or other borrowing facility. Additional series may be offered in the future on different terms, including different fee and dealer compensation terms and different minimum subscription levels. Each unit of a series represents an undivided ownership interest in the net assets of the Fund attributable to that series of units.

#### NOTES TO FINANCIAL STATEMENTS

The Fund's NAV per unit is determined on the last business day of each month at the close of regular trading on the Toronto Stock Exchange, or on such other date as determined by the Manager (each, a Valuation Date). Unitholders may redeem their units on any Valuation Date by submitting a request for redemption no later than the day that is 60 days prior to the Valuation Date in order for the redemption to be accepted as at that Valuation Date; otherwise the redemption will be processed as at the next Valuation Date. If a holder of Common Units redeems his or her units within the first 18 months from initial purchase, the Manager may, in its discretion, charge a redemption penalty equal to 5% of the NAV of such units after 18 months to 36 months from initial purchase, the Manager may, in its discretion, charge a redemption penalty equal to 2% of the NAV of such units redeemed which will be deducted from the redemption proceeds and retained by the Fund. There are no redemption fees applicable to Preferred Units.

The Fund endeavors to invest capital in appropriate investments in conjunction with their investment objectives. The Fund may dispose of investments, or the Partnership may borrow, where necessary, to fund redemptions.

The principal difference between the series of units relates to the distribution policy, management fee payable to the Manager, minimum investment requirements and the compensation paid to dealers. Units of the Fund are entitled to participate in the liquidation of assets on a series basis. Units are issued as fully paid and non-assessable and are redeemable at the NAV per unit of the applicable series of units of the Fund being redeemed, determined at the close of business on the redemption date, as outlined in the offering memorandum.

Preferred Units are issuable and redeemable at the NAV per unit of the applicable series, which is generally \$10.00, plus any accrued and unpaid distributions. Common Units are issuable and redeemable at the NAV per unit which is the NAV of the applicable series of Common Units divided by the number of units of the applicable series. The NAV of Common Units is the amount of net assets available after deduction of the NAV and accrued and unpaid distribution attributable to the Preferred Units.

Preferred Units rank ahead of Common Units for payment of distributions and redemptions in the normal course, as well as upon liquidation of the Fund.

Series A and Series AP Units are available to all investors who meet the eligibility requirements and invest a minimum of \$2,500 in respect of Series A and \$5,000 in respect of Series AP.

Series F and Series FP Units are available to investors who meet the eligibility requirements and who invest a minimum of \$2,500 in respect of Series F and \$5,000 in respect of Series FP, who participate in fee-based programs through their dealer and whose dealer has signed a Series F agreement with the Manager, investors for whom the Fund does not incur distribution costs, or individual investors approved by the Manager.

Series O Units are available to certain institutional investors making a minimum investment of \$500,000.

The number of units issued and outstanding for the years ended December 31, 2021 and 2020 was as follows:

December 31, 2021	Beginning Balance	Units Issued Including Switches from Other Series	Units Reinvested	Units Redeemed Including Switches to Other Series	Ending Balance	Weighted Average Number of Units
Series AP	4,487	12,870	190	-	17,547	7,790
Series FP	209,362	279,226	4,070	170,968	321,690	268,825
Series A	564,630	46,350	29,382	66,772	573,590	556,394
Series F	2,272,903	415,737	130,435	95,001	2,724,074	2,505,599
Series O	75	-	8	-	83	79

December 31, 2020	Beginning Balance	Units Issued Including Switches from Other Series	Units Reinvested	Units Redeemed Including Switches to Other Series	Ending Balance	Weighted Average Number of Units
Series AP	4,365	-	122	-	4,487	4,427
Series FP	133,486	182,215	4,293	110,632	209,362	200,585
Series A	577,303	31,081	33,552	77,306	564,630	586,815
Series F	1,995,908	298,811	119,597	141,413	2,272,903	2,091,040
Series O	67	-	8	-	75	70

#### 7. TAXATION

The Fund qualifies as a mutual fund trust within the meaning of the Income Tax Act (Canada) (the Tax Act). The Fund calculates taxable and net capital gains/(losses) in accordance with the Tax Act and intends to distribute sufficient net income and net realized capital gains, if any, to ensure it does not pay ordinary income tax. As a result, the Fund does not record income taxes. Since the Fund does not record income taxes, the tax benefit of capital and non-capital losses, if any, has not been reflected in the statements of financial position as a deferred income tax asset.

The taxation year end of the Fund is December 31.

The Fund has \$nil capital loss and non-capital loss carry forwards as at December 31, 2021 (December 31, 2020: \$nil capital loss carry forwards and \$nil non-capital loss carry forwards).

#### 8. FEES AND EXPENSES

Pursuant to the Fund's offering memorandum, all of the Fund's fees and expenses, including distributions of the Preferred Return on Preferred Units, are allocated to the Common Units of the Fund. The Preferred Units do not receive any allocation of fees or expenses of the Fund because the Preferred Units only entitle the holder to the Preferred Return and the Preferred Unit Investment Amount. In contrast, the Common Units entitle the holder to the Fund's income after payment of all fees, expenses, the Preferred Return and the return of any amount of the Preferred Unit Investment Amount.

The Fund is required to pay management fees to the Manager, calculated and accrued on each valuation date and paid monthly. The annual management fee rate for Series A, Series F, Series AP and Series FP Units is 0.50% of the NAV of the applicable series. Management fees on Series O Units are negotiated and are charged to the investors who hold Series O Units, not the Fund. The Fund is also charged service fees on Series A and Series AP Units of 1.00% per annum calculated and accrued on each Valuation Date and paid monthly. The Manager distributes the service fees to advisors as a trailing commission.

In addition, the Fund is responsible for, and the Manager is entitled to reimbursement for any operating expenses it incurs on behalf of the Fund, including regulatory filing fees, custodian fees, legal and audit fees, costs associated with the independent review committee, bank charges, the cost of financial reporting, and all related sales taxes. The Manager also provides key management personnel to the Fund. The Manager may charge the Fund for actual time spent by its personnel (or those of its affiliates) in overseeing the day-to-day business affairs of the Fund. The amount charged for time spent by personnel is determined based on fully allocated costs and does not include a markup or administration fee. The Manager may absorb fund operating expenses at its discretion but is under no obligation to do so.

In 2018, organization expenses in the amount of \$29,000 (excluding applicable taxes such as HST) were incurred for the issuance of Preferred Units. Organization expenses were expensed in full in 2019 on the statements of comprehensive income and the Fund is required to re-pay this amount to the Manager over five years commencing January 31, 2019.

All management fees, operating expenses and organization expense payable by the Fund to the Manager are subject to GST and/or HST as applicable and will be deducted as an expense of the applicable series of units in the calculation of the NAV of such series of units.

#### 9. SOFT DOLLARS

Allocation of business to brokers of the Fund is made on the basis of coverage, trading ability and fundamental research expertise. The Manager may choose to affect portfolio transactions with dealers who provide research, statistical and other similar services to the Fund or to the Manager at prices which reflect such services (termed proprietary research). The dealers do not provide the Manager with an estimate of the cost of the research, statistical and other similar services (referred to as soft dollars).

The Manager may use third party proprietary research, which is generally also available on a subscription basis, the value of which will be used to approximate the value of research and other similar services received from third parties through commission sharing arrangements with executing brokers. The Fund has not participated in any third party soft dollar arrangements to date.

#### 10. RELATED PARTY TRANSACTIONS

The following table outlines the management fees, service fees and operating expense reimbursements that were paid to the Manager by the Fund during the years ended December 31, 2021 and 2020. The table includes the amount of operating expense reimbursement that was made to affiliates of the Manager. All of the dollar amounts in the table below exclude applicable GST and/or HST.

	Management Fees (\$)	Service Fees (\$)	Operating Expense Reimbursement (\$)	Organization Costs (\$)	Operating Expenses Reimbursed to Affiliates of the Manager (\$)
December 31, 2021	748,405	258,693	188,743	5,800	1,539
December 31, 2020	641,393	273,461	164,679	5,800	1,375

The Fund owed the following amounts to the Manager excluding the applicable GST and/or HST:

		Operating Expense						
	Management Fees (\$)	Service Fees (\$)	Reimbursement (\$)	Organization Costs (\$)				
December 31, 2021	67,422	22,716	16,872	12,083				
December 31, 2020	55,683	22,740	14,282	17,883				

The Manager and/or its affiliates and key management personnel of the Manager and their family (collectively referred to as Related Parties) may invest in units of the Fund from time to time in the normal course of business. As at December 31, 2021, Related Parties held 376,506 units of the Fund (December 31, 2020; 441,240).

#### 11. EXEMPTION FROM FILING

The Fund is relying on the exemption contained within National Instrument 81-106, Part 2.11 to not file its financial statements with the applicable securities regulatory authorities.

# **APPENDIX A**

# Portland Private Income LP **Annual Financial Report**

December 31, 2021

#### PARTNERSHIP INFORMATION

General Partner: Portland General Partner (Ontario) Inc.

■ Registered Office: 1375 Kerns Road, Suite 100

Burlington, Ontario

L7P 4V7

• Investment fund manager and

portfolio manager: Portland Investment Counsel Inc.

Burlington, Ontario

Administrator:
 CIBC Mellon Global Securities Services Company

Toronto, Ontario

■ Auditor: KPMG LLP

Toronto, Ontario

# **Independent Auditor's Report**

To the Unitholders of Portland Private Income LP

#### Opinion

We have audited the financial statements of Portland Private Income LP (the Entity), which comprise:

- the statement of financial position as at December 31, 2021
- the statement of comprehensive income for the year then ended
- the statement of changes in net assets attributable to holders of redeemable units for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

• the information, other than the financial statements and the auditors' report thereon, included in the Fund commentary document.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information, other than the financial statements and the auditors' report thereon, included in the Fund commentary document as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  - The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licenced Public Accountants

Toronto, Canada

KPMG LLP

March 31, 2022

# Statements of Financial Position

As at December 31,		2021		2020
Assets				
Cash and cash equivalents	\$	1,707,645	\$	45,904
Margin accounts (note 5 and 9)	*	1,613,734	,	-
Distributions receivable		827,859		717,880
Interest receivable		8,452,254		4,301,009
Dividends receivable		56,986		28,622
Investments (note 5)		161,074,778		135,556,280
Investments - pledged as collateral (note 5 and 9)		402,456		1,748,507
Derivative assets		35,405		118,465
		174,171,117		142,516,667
Liabilities				
Borrowing (note 9)		6,577,740		6,103,008
Expenses payable		112,681		74,592
Payable for investments purchased		140,720		96,913
Derivative liabilities		98,894		4,700
Derivative habilities		6,930,035		6,279,213
Net Assets Attributable to Holders of Redeemable Units	\$	167,241,082	\$	136,237,454
Facility.				
Equity Constal Partner's Equity		100		100
General Partner's Equity		100		100
Net Assets Attributable to Holders of Redeemable Units Per Class				
Class A		105		91
Class B		167,240,877		136,237,263
	\$	167,240,982	\$	136,237,354
Number of Redomable Units Outstanding (note 6)				
Number of Redeemable Units Outstanding (note 6)		1		1
Class B		1,586,983		1,502,256
Cluss D		1,500,905		1,202,230
Net Assets Attributable to Holders of Redeemable Units Per Unit				
Class A	\$	104.98	\$	91.00
Class B	\$	105.38	\$	90.69

Approved by the Board of Directors of Portland General Partner (Ontario) Inc.

"Michael Lee-Chin"

Director

The accompanying notes are an integral part of these financial statements.

# Statements of Comprehensive Income

For the years ended December 31,		2021	2020
Income			
Net gain (loss) on investments and derivatives			
Dividends	\$	<b>2,563,479</b> \$	1,300,195
Interest for distribution purposes		9,258,947	10,312,084
Net realized gain (loss) on investments and options		1,207,831	(747,506)
Net realized gain (loss) on forward currency contracts		30,067	(335,430)
Change in unrealized appreciation (depreciation) on investments and derivatives		13,527,481	3,241,277
		26,287,805	13,770,620
Other income			
Foreign exchange gain (loss) on cash and other net assets		(114,294)	974,203
Total income (net)		26,473,511	14,744,823
Expenses			
Impairment (gain) loss (note 5)		1,703,971	3,099,554
Mortgage administration fees		1,235,282	1,187,548
Interest expense and bank charges (note 9 and 11)		372,774	610,336
Audit fees		90,376	63,210
Arrangement fee-Clarien Bank (note 9 and 11)		47.620	56,217
Securityholder reporting costs (note 8)		38,450	62,795
Custodial fees		21,685	5,600
Transaction costs		21,423	7,454
Withholding tax expense		12,865	3,022
Legal fees		137	391
Total operating expenses		3,544,583	5,096,127
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	\$	22,928,928 \$	9,648,696
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Class			
Class A	\$	<b>14</b> \$	6
Class B	\$	22,928,914 \$	9,648,690
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit			
Class A	\$	14.11 \$	5.87
Class B	\$	14.79 \$	6.41
	4	11.72 4	0.11

# Statements of Changes in Net Assets Attributable to Holders of Redeemable Units

For the years ended December 31,		2021	2020
Net Assets Attributable to Holders of Redeemable Units at Beginning of Year			
Class A	\$	<b>91</b> \$	85
Class B	*	136,237,263	126,998,196
		136,237,354	126,998,281
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units			
Class A		14	6
Class B		22,928,914	9,648,690
		22,928,928	9,648,696
Redeemable Unit Transactions			
Proceeds from redeemable units issued			
Class A		_	_
Class B		8,245,000	2,991,409
		8,245,000	2,991,409
Redemptions of redeemable units			
Class A		_	_
Class B		(170,300)	(3,401,032)
		(170,300)	(3,401,032)
Net Increase (Decrease) from Redeemable Unit Transactions		8,074,700	(409,623)
Net Assets Attributable to Holders of Redeemable Units at End of Year			
Class A		105	91
Class B		167,240,877	136,237,263
	\$	167,240,982 \$	136,237,354

# Statements of Cash Flows

For the years ended December 31,		2021	2020
Cash Flows from Operating Activities			
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	\$	22,928,928 \$	9,648,696
Adjustments for:			
Net realized (gain) loss on investments and options		(1,207,831)	747,506
Change in unrealized (appreciation) depreciation on investments and derivatives		(13,527,481)	(3,241,277)
Unrealized foreign exchange (gain) loss on cash		1,951	96
Impairment (gain) loss		1,703,971	3,099,554
Increase (decrease) in distributions receivable		(109,979)	5,020
(Increase) decrease in interest receivable		(4,151,245)	(1,969,956)
(Increase) decrease in dividends receivable		(28,364)	(27,610)
Increase (decrease) in expenses payable		38,089	(45,796)
Purchase of investments Proceeds from sale of investments		(56,817,987)	(33,620,325)
		45,897,942 (5,272,006)	32,462,865 7,058,773
Net Cash Generated (Used) by Operating Activities		(5,272,006)	/,058,773
Cash Flows from Financing Activities			
Increase (decrease) in borrowing		474,732	(6,841,404)
Change in margin cash		(1,613,734)	(0,011,101)
Proceeds from redeemable units issued (note 3)		8,245,000	3,031,664
Amount paid on redemption of redeemable units (note 3)		(170,300)	(3,401,032)
Net Cash Generated (Used) by Financing Activities	_	6,935,698	(7,210,772)
· · · · · ·	<del></del>		· · · · · · · · · · · · · · · · · · ·
Net increase (decrease) in cash and cash equivalents		1,663,692	(151,999)
Unrealized foreign exchange gain (loss) on cash		(1,951)	(96)
Cash and cash equivalents - beginning of year		45,904	197,999
Cash and cash equivalents - end of year		1,707,645	45,904
Cash and cash equivalents comprise:		1 707 645	45.004
Cash at bank	\$	1,707,645 \$	45,904
From operating activities:			
Interest received, net of withholding tax	\$	5,107,702 \$	8,342,128
Dividends received, net of withholding tax	\$	2,522,250 \$	1,269,563
	Ŧ	-// Y	. ,= ,
From financing activities:			
Interest paid	\$	314,336 \$	484,118

# Schedule of Investment Portfolio As at December 31, 2021

No. of Units/ Shares/ Face Value Desc	cription	Average Cost	Fair Value/ Amortized Cost	% of Net Assets Attributable to Holders of Redeemable Units
LOAN PARTICIPATION	AGREEMENTS			
	Crown Capital Partner Fund, LP - Rokstad Holdings Corporation Crown Private Credit Partners Inc CareRX Corporation*	\$ 2,500,000 3,000,000	\$ 2,810,000 2,947,800	
.,,	Total - loan participation agreements	5,500,000	5,757,800	3.4%
FOLUTIES COMMON				
EQUITIES - COMMON Canada				
31,022	Baylin Technologies Inc. Warrant January 17, 2023	40,755	-	
587,200	Crown Capital Partners Inc.	5,145,569	4,433,360	
		5,186,324	4,433,360	2.7%
Cayman Islands				
21,730	CK Hutchison Holdings Limited	189,671	177,314	0.1%
Denmark	Calandark A /C	200.000	256.621	0.20/
1,600 <b>France</b>	Coloplast A/S	299,800	356,631	0.2%
7,000	Electricite de France SA	121,543	104,137	0.1%
Germany	Liectricite de France 3A	121,343	104,137	0.170
	Bayer AG, Sponsored ADR	704,990	637,383	
	Fresenius SE & Co KGaA	719,269	611,773	
4,000	RWE Aktiengesellschaf, Sponsored ADR	184,406	206,592	
		1,608,665	1,455,748	0.9%
	SoftBank Group Corp., ADR	161,959	121,688	0.1%
United Kingdom		577.1.40	621.004	
	Compass Group PLC	577,140	621,894	
	GlaxoSmithKline PLC, Sponsored ADR	181,114	223,137	
	National Grid PLC, Sponsored ADR SSE PLC	456,770 197,018	548,887 225,869	
	Vodafone Group PLC, Sponsored ADR	802,926	698,771	
37,000	vodalone droup i Ee, sponsored NDN	2,214,968	2,318,558	1.4%
United States	•		_,_,_,	
4,500	Altice USA, Inc.	88,585	92,101	
27,000	AT&T Inc.	916,083	840,180	
	Consolidated Edison, Inc.	187,750	215,851	
400	The Clorox Company	83,976	88,223	
		1,276,394	1,236,355	0.7%
INDEDLVING FLINDS	Total equities - common	11,059,324	10,203,791	6.2%
UNDERLYING FUNDS Canada				
	Crown Capital Partner Fund, LP (Non-Voting Units)	1,688,850	3,573,000	
	Crown Capital Partner Fund, LP (Voting Units)	7,630,835	21,438,000	
	Crown Capital Power Limited Partnership (Non-Voting)	1,480,485	1,410,000	
	Crown Capital Power Limited Partnership (Voting)	4,441,456	4,230,000	
2,240	Portland Global Aristocrats Plus Series O	114,250	135,158	
15,447	Portland Global Energy Efficiency and Renewable Energy Fund LP Class O (Non-Voting)	839,140	1,120,375	
44 975	Portland Global Energy Efficiency and Renewable Energy Fund LP Class O (Voting)	2,442,168	3,262,064	
11,273	- · · · · · · · · · · · · · · · · · · ·	18,637,184	35,168,597	21.1%
Cayman Islands	•	-,,	-77	
•	Blue MC (Cayman) LLC	7,424,400	13,588,197	
2,115	Bridge Agency MBS Fund International LP	2,775,145	2,765,887	
	Bridge Debt Strategies Fund IV International LP	5,515,544	5,587,964	
		15,715,089	21,942,048	13.1%
Ireland				
10,640		1,394,892	2,628,539	
51,830	Blue Ocean Fund Class I-B	7,293,771	8,657,248	
		8,688,663	11,285,787	6.7%
United Control				
United States	Described in Frankry sets up Francis IV A L D	10.450.450	12.071.200	
	Brookfield Infrastructure Fund IV-A L.P.  Brookfield Suppr. Care Infrastructure Partners (NILIS) I. P.	12,452,459	13,071,388	
	Brookfield Infrastructure Fund IV-A L.P. Brookfield Super-Core Infrastructure Partners (NUS) L.P.	12,452,459 6,613,965 19,066,424	13,071,388 6,310,931 19,382,319	11.6%

# Schedule of Investment Portfolio (continued) As at December 31, 2021

No. of Units/ Shares/ Face Value Des	scription	Average Cost	Fair Value/ Amortized Cost	% of Net Assets Attributable to Holders of Redeemable Units
	cription	Average Cost	Amortized Cost	Redeemable offits
MORTGAGES Canada				
	Private Mortgage Loans (note 5)* Total investment portfolio	63,568,911 142,235,595	57,736,892 161,477,234	34.5% 96.6%
	•	142,233,393	101,477,234	90.070
DERIVATIVES - OPTIC Call Options	NS <sup>1</sup>			
United Kingdom				
	GlaxoSmithKline PLC, Sponsored ADR, Call 47, 01/21/2022  National Grid PLC, Sponsored ADR, Call 75, 01/21/2022	(355)	(455)	
03D (20)	National Grid PLC, Sporisored ADR, Call 75, 01/21/2022	(492) (847)	(379) (834)	
United States	; Consolidated Edison Inc., Call 85, 01/21/2022	(431)	(2,024)	
030 (10)	Total call options	(1,278)	(2,858)	-
Out Options				
Canada	Bank of Montreal, Put 90, 02/18/2022	(691)	(474)	
	Bank of Montreal, Put 95, 02/18/2022	(912)	(557)	
	Canadian Pacific Railway Ltd., Put 64, 01/21/2022	(557)	(221)	
		(2,160)	(1,252)	
Switzerland	l Credit Suisse Group AG, Put 9, 01/21/2022	(708)	(202)	
	Novartis AG, Put 75, 01/21/2022	(1,122)	(237)	
		(1,830)	(439)	-
United Kingdom		(5.2.7)	(7.6)	
	Barclays PLC, Sponsored ADR, Put 9, 01/21/2022 GlaxoSmithKline PLC, Sponsored ADR, Put 36, 01/21/2022	(537) (307)	(76) (190)	
	GlaxoSmithKline PLC, Sponsored ADR, Put 37, 01/21/2022	(361)	(237)	
USD (40)	Vodafone Group PLC, Sponsored ADR, Put 13, 01/21/2022	(563)	(177)	
	Vodafone Group PLC, Sponsored ADR, Put 14, 01/21/2022	(873)	(228)	
USD (30)	Vodafone Group PLC, Sponsored ADR, Put 14, 02/18/2022	(691)	(759) (1,667)	
United States		(3,332)	(1,007)	
USD (40)	Altice USA Inc., Put 10, 01/21/2022	(461)	(506)	
	Altice USA Inc., Put 11, 01/21/2022	(343)	(190)	
	Altice USA Inc., Put 12, 01/21/2022	(1,314)	(443)	
	Naltice USA Inc., Put 13, 01/21/2022 Naltice USA Inc., Put 14, 01/21/2022	(1,531) (279)	(632) (70)	
	AT&T Inc., Put 19, 01/21/2022	(984)	(89)	
	AT&T Inc., Put 20, 01/21/2022	(932)	(177)	
USD (35)	AT&T Inc., Put 21, 01/21/2022	(895)	(221)	
	AT&T Inc., Put 22, 01/21/2022	(1,328)	(310)	
	1 AT&T Inc., Put 23, 01/21/2022 2 Citigroup Inc., Put 47.5, 01/21/2022	(1,081) (640)	(342) (221)	
, ,	Citigroup Inc., Put 47.3, 01/21/2022	(716)	(683)	
	Citigroup Inc., Put 52.5, 01/21/2022	(458)	(164)	
	Citigroup Inc., Put 52.5, 02/18/2022	(563)	(544)	
	Lumen Technologies Inc., Put 10, 01/21/2022	(458)	(202)	
	Lumen Technologies Inc., Put 10, 02/18/2022	(614)	(481)	
	The Clorox Co., Put 150, 01/21/2022 The Kraft Heinz Co., Put 30, 01/21/2022	(1,010) (436)	(127) (85)	
	The Walt Disney Co., Put 135, 01/21/2022	(598)	(95)	
	The Walt Disney Co., Put 135, 02/18/2022	(911)	(911)	
USD (20)	Verizon Communications Inc., Put 45, 01/21/2022	(537)	(152)	
USD (10)	Verizon Communications Inc., Put 47, 01/21/2022	(468)	(114)	
	Total nut antions	(16,557)	(6,759)	-
	Total put options Total options	(23,879) (25,157)	(10,117) (12,975)	
ORWARD CLIDDENC	Y CONTRACTS (Schedule 1)			
OUMAND CORREINC	Total unrealized gain on forward currency contracts	_	35,405	-
	Total unrealized loss on forward currency contracts		(85,919)	(0.1%
	Net Investments	142,210,438	161,413,745	96.5%
			, ,	
	Transaction costs	(48,574)	<u> </u>	
			161,413,745 5,827,237	96.5% 3.5%

<sup>\*</sup> Reported at amortized cost <sup>1</sup> The contract size of the options is 100 shares, except as otherwise noted.

# Schedule of Investment Portfolio (continued) As at December 31, 2021

# Schedule 1

	Purchased Currency				Sold Currency			
Contract Price	Settlement Date	Currency	Amount (\$)	Value as at December 31, 2021 (\$)	Currency	Amount (\$)	Value as at December 31, 2021 (\$)	Unrealized gain (loss) (\$)
0.78168	Mar-18-22	Canadian Dollar	3,198,250	3,198,250	United States Dollar	2,500,000	3,162,845 Unrealized gain	35,405 35,405
0.80176 0.79914	Jan-19-22 Feb-16-22	Canadian Dollar Canadian Dollar	3,305,213 3,566,348	3,305,212 3,566,347	United States Dollar United States Dollar	2,650,000 2,850,000	3,352,166 3,605,312 Unrealized loss	(46,954) (38,965) (85,919)

# 1. GENERAL INFORMATION

Portland Private Income LP (the Partnership) is a limited partnership established under the laws of the Province of Ontario pursuant to a limited partnership agreement dated as of December 17, 2012, as amended thereafter and as may be amended and restated from time to time. The inception date of the Partnership was October 31, 2012. Pursuant to the partnership agreement, Portland General Partner (Ontario) Inc. (the General Partner) is responsible for the management of the Partnership. The General Partner has engaged Portland Investment Counsel Inc. (the Manager) to direct the day-to-day business, operations and affairs of the Partnership, including management of the Partnership's portfolio on a discretionary basis and distribution of the units of the Partnership. The head office of the Partnership is 1375 Kerns Road, Suite 100, Burlington, ON L7P 4V7. These financial statements were authorized for issue by the General Partner on March 31, 2022.

The Partnership was established as an investment vehicle for Portland Private Income Fund (the Fund). Both the Partnership and the Fund are managed by the Manager.

The investment objective of the Partnership is to preserve capital and provide income and above average long-term returns by investing primarily in a portfolio of private debt securities. To achieve the investment objective, the Manager may invest in a portfolio of private income generating securities, either directly or indirectly through other funds, consisting of:

- private mortgages, administered by licensed mortgage administrators;
- private commercial debts, a portion of which may have provisions resulting in equity ownership of the issuer of the debt or the underlying asset if certain events occur;
- other debt securities, a portion of which may have provisions resulting in equity ownership of the issuer of the debt or the underlying asset if certain events occur; and
- invest in complementary income producing public securities, including real estate income trusts, royalty income trusts, preferred shares, dividend paying equity securities and debt securities including convertibles, corporate and sovereign debt.

To a lesser extent, derivatives may also be used on an opportunistic basis in order to meet the Partnership's investment objective. Derivatives may limit or hedge potential losses associated with currencies, specific securities, stock markets and interest rates or are used to generate income. Derivatives may include forward currency agreements and options.

In addition, the Partnership may borrow up to 25% of the total assets of the Partnership after giving effect to the borrowing.

The Partnership may invest in investment funds and mutual funds (collectively, Underlying Funds) and exchange-traded funds which may or may not be managed by the Manager or one of its affiliates or associates. The Partnership may hold cash in short-term debt instruments, money market funds or similar temporary instruments, pending full investment of the Partnership's capital and at any time deemed appropriate by the Manager.

The Partnership has no geographic, industry sector, asset class or market capitalization restrictions. There is no restriction on the percentage of the net asset value of the Partnership which may be invested in the securities of a single issuer.

The statements of financial position of the Partnership are as at December 31, 2021 and 2020. The statements of comprehensive income, changes in net assets attributable to holders of redeemable units and cash flows of the Partnership are for the years ended December 31, 2021 and 2020.

# 2. BASIS OF PRESENTATION

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities (including derivative financial instruments) at fair value through profit or loss (FVTPL).

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Financial instruments

(a) Classification

The Partnership classifies financial assets based on the business model used for managing such financial assets and the contractual cash flow characteristics of those financial assets. The Partnership may be divided into sub-portfolios that have different business models. Where contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI test), the financial asset will be classified as a financial asset at amortized cost.

The Partnership recognizes financial instruments at FVTPL upon initial recognition, inclusive of transaction costs in the case of financial instruments not measured at fair value. Purchases and sales of financial assets are recognized as at their trade date. The Partnership classifies its investment in equities and fixed income securities as financial assets or financial liabilities at FVTPL. Mortgage loans have been classified as amortized cost. Other Underlying Funds held by the Partnership do not meet the SPPI test and therefore have been classified as financial assets at FVTPL.

All other financial assets and liabilities are recognized at amortized cost and are reflected at the amount required to be paid, discounted to reflect the time value of money when appropriate.

The Partnership's obligation for net assets attributable to holders of redeemable units does not meet the criteria for equity treatment and therefore is presented as a liability on the statement of financial position. The Partnership has elected to classify its obligation for net assets attributable to holders of redeemable units as a financial liability at FVTPL.

Financial assets and liabilities may be offset and the net amount reported in the statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In

the normal course of business, the Partnership may enter into various master netting agreements or similar agreements that do not meet the criteria for offsetting in the statements of financial position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy, certain events of default or termination of the contracts.

### (b) Recognition, de-recognition and measurement

Purchases and sales of financial assets are recognized on their trade date - the date on which the Partnership commits to purchase or sell the investment. Financial assets and liabilities are initially recognized at fair value. Transaction costs incurred to acquire financial assets at FVTPL are expensed as incurred in the statement of comprehensive income. Subsequent to initial recognition, all financial assets and liabilities at FVTPL are measured at fair value. Unrealized gains and losses arising from changes in fair value of the FVTPL category are presented in the statements of comprehensive income within 'Change in unrealized appreciation (depreciation) on investments and derivatives' in the period in which they arise. Financial assets at amortized cost are subsequently measured at amortized cost, less any impairment losses. Transaction costs incurred on financial assets or liabilities at amortized cost are amortized over the life of the asset or liability.

Financial assets are de-recognized when the rights to receive cash flows have expired or the Partnership has transferred substantially all the risks and rewards of ownership. Upon disposal, the difference between the amount received and the average cost to acquire the financial asset (for financial assets at FVTPL) or the amortized cost (for financial assets at amortized cost) is included within 'Net realized gain (loss) on investments and options' in the statements of comprehensive income.

Amounts receivable or payable with respect to derivative transactions, including premiums of discounts received or paid, are included in the statements of financial position under 'Derivative assets' or 'Derivative liabilities'.

When the Partnership writes an option, an amount equal to fair value, which is based on the premium received by the Partnership, is recorded as a liability. When options are closed, the difference between the premium and the amount received, net of brokerage commissions, or the full amount of the premium if the option expires worthless, is recognized as a gain or loss and is presented in the statements of comprehensive income within 'Net realized gain (loss) on investments and options'. When a written call option is exercised, the amount of gain or loss realized from the disposition of the related investment at the exercise price, plus the premiums received at the time the option was written are included in the statements of comprehensive income within 'Net realized gain (loss) on investments and options'. When a written put option is exercised, the amount of premiums received is deducted from the cost to acquire the related investment.

Option premiums paid when the Partnership purchases an option are recorded as an asset. Exchange traded options are valued at their last traded market price where the last traded market price falls within the day's bid-ask spread. In cases where the last traded price is not within the day's bid-ask spread, the Manager determines the point within the bid-ask spread that is most representative of fair value based on specific facts and circumstances.

Realized gains and losses relating to purchased options may arise from:

- i. Expiration of purchased options realized losses will arise equal to the premium paid;
- ii. Exercise of the purchased options realized gains will arise up to the intrinsic value of the option net of premiums paid; or
- iii. Closing of the purchased options realized gains or losses will arise equal to the proceeds from selling the options to close the position, net of any premium paid.

Realized gains and losses related to options are included in 'Net realized gain (loss) on investments and options' in the statements of comprehensive income

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of financial assets and liabilities traded in active markets (such as publicly traded derivatives and marketable securities) are based on quoted market prices at the close of trading on the reporting date. The Partnership uses the last traded market price for both financial assets and financial liabilities where the last traded price falls within that day's bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread and the difference is material, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. If there has been no trade, the mid-price (average bid and asking price) as of the close of the business on the reporting date is used to approximate fair value. The Partnership's policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

The Manager has procedures to determine the fair value of securities at FVTPL for which market prices are not readily available or which may not be reliably priced. The Underlying Funds do not trade on an active market hence its fair value is determined using valuation techniques. The fair value is primarily determined based on the latest available price of the Underlying Fund as reported by the administrator of the Underlying Fund.

#### Revenue recognition

'Interest for distribution purposes' shown on the statements of comprehensive income represents the stated rate of interest earned by the Partnership on fixed income securities accounted for on an accrual basis, as applicable. The Partnership does not amortize premiums paid or discounts received on the purchase of fixed income securities. Interest receivable is shown separately in the statements of financial position based on the debt instruments' stated rates of interest. Dividends on equity investments and distributions on investments in Underlying Funds are recognized as income on the ex-dividend date.

#### Impairment of financial assets

The Manager estimates the amount of expected credit losses (ECLs) on the Partnership's financial assets at amortized cost at each reporting date. The amount of the ECL is deducted from the carrying amount of investments on the statements of financial position. Changes in the ECL from

# NOTES TO FINANCIAL STATEMENTS

the previous reporting date are included as 'Impairment (gain) loss' on the statements of comprehensive income. Refer to note 5 Credit Risk for information on ECLs.

#### Foreign currency translation

The Partnership's subscriptions and redemptions are denominated in Canadian dollars, which is also its functional and presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates that transactions occur. Assets and liabilities denominated in a foreign currency are translated into the functional currency using the exchange rate prevailing at the reporting date. Foreign exchange gains and losses related to assets and liabilities at amortized cost are recognized in profit and loss and are presented as 'Foreign exchange gain (loss) on cash and other net assets' on the statements of comprehensive income. Realized foreign exchange gains and losses related to investments are recognized when incurred and are presented in the statements of comprehensive income within 'Net realized gain (loss) on investments and options'.

Unrealized exchange gains or losses on investments, including options and forward currency contracts are included in 'Change in unrealized appreciation (depreciation) of investments and derivatives' in the statements of comprehensive income.

'Foreign exchange gain (loss) on cash and other net assets' arises from sale of foreign currencies, change in foreign currency denominated loans, currency gains or losses realized between trade and settlement dates on securities transactions, and the difference between the recorded amounts of dividend, interest and foreign withholding taxes and the Canadian dollar equivalent of the amounts actually received or paid.

#### Cash and cash equivalents

The Partnership considers highly liquid investments with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash is comprised of deposits with financial institutions.

#### Cost of investments

The cost of investments represents the cost for each security excluding transaction costs for investments at FVTPL. On the schedule of investment portfolio, transaction costs have been deducted in aggregate from the total cost of individual investments which includes transaction costs. The premium received on a written put option is added to the cost of investments acquired when the written put option is exercised.

#### Redeemable Units

The Partnership has issued multiple classes of redeemable units, which are redeemable at the holder's option and do not have identical rights. Redeemable units can be put back to the Partnership at any redemption date for cash equal to a proportionate share of the Partnership's NAV attributable to the unit class. Units are redeemable monthly with 60 days' notice.

The redeemable units are carried at the redemption amount that is payable at the statements of financial position date if the holder exercises the right to put the units back to the Partnership.

Redeemable units are issued and redeemed at the holder's option at prices based on the Partnership's NAV per unit at the time of issue or redemption. The Partnership's NAV per unit is calculated by dividing the net assets attributable to the holders of each class of redeemable units by the total number of outstanding redeemable units of each respective class.

#### **Expenses**

Expenses of the Partnership including operating expenses are recorded on an accrual basis.

Transaction costs associated with investment transactions for financial assets and liabilities at FVTPL, including brokerage commissions, have been expensed on the statements of comprehensive income.

Interest expense and applicable non-utilization fees associated with borrowing are recorded on an accrual basis.

# Increase (Decrease) in net assets attributable to holders of redeemable units per unit

'Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit' in the statements of comprehensive income represents the Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Class, divided by the weighted average units outstanding of that class during the reporting period.

# Loan origination fees

The Partnership may pay fees to a lender at the time of negotiating borrowing facilities (see note 9). Such origination fees are due at the time the borrowing facility becomes legally binding, which is generally when both the borrower and the lender have signed the agreement. Such fees are expensed when paid and are be included as 'Arrangement fee-Clarien Bank' on the statements of comprehensive income.

#### Distribution to Unitholders

Distributions will be made to unitholders only at such times and in such amounts as may be determined at the discretion of the Manager. All distributions by the Partnership will be paid in cash.

# Allocation of income and expense, and realized and unrealized gains and losses

Fees and other costs directly attributable to a class are charged to that class. The Partnership's shared operating expenses, income, and realized and unrealized gains and losses are generally allocated proportionately to each class of Units based upon the relative NAV of each class.

#### Collateral

Cash collateral provided by the Partnership is identified in the statements of financial position as 'Margin accounts' and is not included as a component of cash and cash equivalents. Collateral other than cash is classified in the statements of financial position separately from other assets and liabilities as 'Investments - pledged as collateral' if the party to whom the collateral is provided has the right by contract or custom to sell or re-pledge the collateral.

#### Allocation of non-cash items on the statement of cash flows

The Partnership includes only the net cash flow impact and does not include non-cash switches between classes of the Partnership that occurred during the year in 'Proceeds from redeemable units issued' or 'Amount paid on redeemable units'. There were no non-cash switches excluded from the Partnership's operation and financing activities on the statements of cash flows for the years ended December 31, 2021 and 2020.

# Future accounting changes

There are no new accounting standards effective after January 1, 2021 which affect the accounting policies of the Partnership.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to use judgment in applying its accounting policies and to make estimates and assumptions about the future. The following discusses the most significant accounting judgments and estimates the Partnership has made in preparing these financial statements.

#### Fair value of securities not quoted in an active market

The fair value of such securities not quoted in an active market may be determined by the Partnership using reputable pricing sources (such as pricing agencies) or indicative prices. Such values may be indicative and not executable or binding. The Partnership would exercise judgment and estimates on the quantity and quality of pricing sources used. Where no market data is available, the Partnership may value positions using their own models, which are usually based on valuation methods and techniques generally recognized as standard within the industry. The inputs into these models use observable data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments. The determination of what constitutes observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

#### Fair value of Underlying Funds

The fair value of Underlying Funds that are not quoted in an active market is determined primarily in reference to the latest available price of such units for each Underlying Fund, as determined by the administrator of such Underlying Fund. The Partnership may make adjustments to the reported net asset value of various Underlying Funds based on considerations such as the value date of the price provided, cash flows (calls/distributions) since the latest value date, the estimated total return reported by the manager of the Underlying Fund if a price is unavailable, restrictions on redemptions and the basis of accounting, if not at fair value. The carrying values of Underlying Funds may be materially different to the values that could be realized as of the financial reporting date or ultimately realized on redemption.

# Classification of financial assets and liabilities

Financial assets may be classified as financial assets at amortized cost, financial assets at FVTPL or financial assets at fair value through other comprehensive income. Financial liabilities may be classified as financial liabilities at amortized cost or financial liabilities at FVTPL. In order to classify its financial assets and liabilities in accordance with IFRS 9, the Manager uses judgment to assess the business model of the Partnership and the cash flows of their financial assets and liabilities. The classification of financial assets and liabilities of the Partnership are outlined in note 3.

#### COVID-19

While the precise impact of the COVID-19 outbreak remains unknown, it has introduced uncertainty and volatility in global markets and economies. This is a developing situation and might impact the Partnership's ability to generate income and charge related parties for reimbursement of expenses. Currently, it is unknown as to the impact on the Partnership's receivables and investments if COVID-19 persists for an extended period of time. As the Manager, Portland has been closely monitoring developments related to COVID-19 of its investments and believes that assets held by the Partnership are well diversified and resilient and are responding accordingly to manage through the COVID-19 pandemic. Although in the first half of the year operations were reduced, mortgage projects include a contingency for delays and work was minimally impacted, global trade continues to have a high demand for shipping vessels and other businesses continue to have essential materials, action plans and market experience to reduce disruption. The Partnership may incur reductions in revenue relating to such events outside of their control, which could have a material adverse impact on the Partnership's business, operating results, revenues and financial condition. The Manager is continuing to assess the impact of COVID-19 and no adjustments have been reflected in the financial statements at this time. See the Fund Commentary for specific details on COVID-19 impacts on the Partnership's investments.

# 5. FINANCIAL INSTRUMENTS

#### a) Offsetting of Financial Assets and Financial Liabilities

The Partnership has a master netting or similar arrangements in place with a counterparty for borrowing and the execution of forward currency contracts. This means that in the event of default or bankruptcy, the Partnership may set off the assets held with the counterparty against the liabilities it owes to the same counterparty. The contracts in place under these arrangements that settle on the same date have been offset and

presented in the statements of financial position of the Partnership and the table below, where there is a legally enforceable right and an intention to settle the contracts on a net basis. There is no collateral associated with these arrangements. The following table presents the gross amount of recognized financial assets and liabilities of the Partnership that are offset under master netting or similar arrangements as at December 31, 2021 and 2020:

	December 31, 2021 (\$)	December 31, 2020 (\$)
Gross Derivatives		
Gross Derivative Assets	35,405	118,465
Gross Derivative Liabilities	(85,919)	-
Net Exposure	(50,514)	118,465
Gross Borrowing		
Gross Borrowing	(32,584,450)	(16,031,388)
Cash	6,668,099	597,987
Short Term Investments	27,530,085	14,422,898
Net Exposure	1,613,734	(1,010,503)

# b) Risk management

The Partnership's investment activities may be exposed to various financial risks, including market risk (which includes price risk, interest rate risk and currency risk), liquidity risk, credit risk and leverage risk. The Partnership invests in other funds and is therefore susceptible to the market risk arising from uncertainties about future values of those Underlying Funds. The Manager makes investment decisions after an extensive assessment of the Underlying Funds, their strategies and the overall quality of the Underlying Fund's manager. All of the Underlying Funds and their underlying investments are subject to risks inherent in their industries. In the case of the Underlying Funds, established markets do not exist for these holdings, and are therefore considered illiquid. The Partnership is therefore indirectly exposed to each financial risk of the respective Underlying Fund in proportion to its investments in such Underlying Fund. The Partnership's risk management goals are to ensure that the outcome of activities involving risk is consistent with the Partnership's investment objectives and risk tolerance per the Partnership's offering documents. All investments result in a risk of loss of capital.

#### Price risk

Price risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market prices (other than those arising from interest rate risk or currency risk). Financial instruments, excluding interest-bearing financial instruments such as mortgages, commercial loans and bonds, held by the Partnership are susceptible to market price risk arising from uncertainties about future prices of the instruments.

If the price of these investments held by the Partnership on December 31, 2021 had been higher or lower by 10%, net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$10,077,957 (December 31, 2020: \$7,764,413). Actual results may differ from this sensitivity analysis and the difference could be material.

## Interest rate risk

Interest rate risk arises on interest-bearing financial instruments held by the Partnership, such as mortgages and commercial loans and bonds. The fair value and future cash flows of such instruments held by the Partnership will fluctuate due to changes in market interest rates.

This risk is managed by investing in short term mortgages and commercial loans. As a result, the credit characteristics of these investments will evolve such that in periods of higher market interest rates, there will be those with narrower credit spreads, and vice versa in periods of lower market interest rates, compared to other benchmark rates.

As of December 31, 2021 and 2020, the the Partnership held only fixed rate, direct short-term mortgages and commercial loans. The Partnership generally intends to hold all of these investments to maturity. There is a very limited secondary market and in syndication transactions such as the ones in which the Partnership participates, these investments are generally traded at face value without regard to changes in interest rates.

The following is a summary of the carrying value (principal minus allowance for ECL) of the direct mortgages (Direct Mortgages) segmented by gross interest rate (before deduction of mortgage administration fees) as at December 31, 2021 and 2020:

	0% - 11.99% (\$)	12% - 12.99% (\$)	13% - 13.99% (\$)	14% - 14.99% (\$)	15% - 15.99% (\$)	Total (\$)
December 31, 2021	28,366,869	17,220,437	2,779,743	5,894,396	3,475,447	57,736,892
December 31, 2020	15,294,540	20,871,437	3,664,317	13,490,176	3,515,488	56,835,958

The following is a summary of the carrying value of the Direct Mortgages segmented by term as at December 31, 2021 and 2020:

	12 months or less (\$)	13 to 24 months (\$)	24 to 36 months (\$)	Total (\$)
December 31, 2021	49,185,452	3,413,988	5,137,452	57,736,892
December 31, 2020	41,128,139	15,707,819	-	56,835,958

# NOTES TO FINANCIAL STATEMENTS

The Partnership has invested in Bridge Agency MBS Fund International LP (Bridge AMBS) which invests in a diversified portfolio of residential mortgage-backed securities which are backed by U.S. government sponsored entities and other related securities. Bridge AMBS is subject to interest rate risk but it's intention is to hedge interest rate risk by using various derivative instruments and hedging of cash. As at December 31, 2021, the value of Bridge AMBS and the maximum exposure to interest rate risk is \$2,765,887.

The Partnership has committed to invest US\$6,500,000 million in Bridge Debt Strategies Fund IV International LP (Bridge Debt IV) which invests in a diversified portfolio of commercial real-estate debt and certain related investments related to or secured by income-producing multifamily, commercial office, seniors housing and select other real estate assets in the United States. Bridge Debt IV is subject to interest rate risk but it's intention is to hedge interest rate risk by using various derivative instruments and hedging of cash. As at December 31, 2021, US\$4,426,647 was paid towards this commitment and US\$2,073,352 remains outstanding. The value of Bridge Debt IV and the maximum exposure to interest rate risk is \$5,587,964.

The Partnership holds a participation interest in two commercial loans and are subject to interest rate risk. One participation interest is \$2.5 million of a \$55 million loan that was completed with Rokstad Holdings Corporation (Rokstad) with an interest rate of 10% per annum is payable monthly. The second is a participation interest of \$3.0 million of a \$60 million loan with CareRX Corporation (CareRX) with an interest rate of 9% per annum payable quarterly.

The Partnership has indirect exposure to interest rate risk in commercial loans through its investments in Crown Capital Partner Fund, LP (Crown Partner Funding), Blue Ocean Fund Class I and Blue Ocean Fund Class I-B (collectively referred to as Blue Ocean) and Blue MC (Cayman) LLC (Blue MC).

The Partnership had exposure to interest rate risk due to its borrowings as described in note 9. If interest rates had doubled during the year ended December 31, 2021, interest expense would have been higher and ending net assets attributable to holders of redeemable units would have been lower by \$306,383 (December 31, 2020: \$607,601).

The Partnership's balances of dividends receivable, interest receivable, subscriptions receivable, receivable for investments sold, expenses payable and payable for investments purchased have no significant exposure to interest rate risk due to their short-term nature.

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Securities included in the Partnership may be valued in or have exposure to currencies other than the Canadian dollar and when measured in Canadian dollars, be affected by fluctuations in the value of such currencies relative to the Canadian dollar.

The use of currency risk mitigation strategies such as forward currency contracts involves special risks including the possible default by the counterparty to the transaction, illiquidity and to the extent the Manager's assessment of certain market movements is incorrect, the risk that the use of such strategies could result in losses greater than if the strategy had not been used. The forward currency contracts may have the effect of limiting or reducing the total returns of the Partnership if the Manager's expectations concerning future events or market conditions prove to be incorrect. In addition, costs associated with the forward currency contracts may outweigh the benefits of the arrangements in some circumstances.

The Manager may, from time to time, at its sole discretion, enter into forward currency contracts in relation to all or a portion of the value of the Partnership's non-Canadian dollar currency exposure or the non-Canadian currency exposure of the issuers whose securities comprise the Partnership's portfolio back, directly or indirectly, to the Canadian dollar. Forward currency contract amounts are based on a combination of trading currency of the Partnership's holdings and an estimate of the currency to which their operations are exposed.

The tables below indicate the foreign currencies to which the Partnership had significant exposure at December 31, 2021 and 2020 in Canadian dollar terms, net of the notional amounts of forward currency contracts. The table also illustrates the potential impact on the net assets attributable to holders of redeemable units if the Canadian dollar had strengthened or weakened by 10% in relation to each of the other currencies, with all other variables held constant.

	Exposure			Impact on net ass	ets attributable to hold units	ers of redeemable
December 31, 2021	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
British Pound	1	847,763	847,764	-	84,776	84,776
Danish Krone	3,687	356,631	360,318	369	35,663	36,032
Euro	(3)	715,910	715,907	-	71,591	71,591
Hong Kong Dollar	(11)	177,314	177,303	(1)	17,731	17,730
United States Dollar	(41,721,914)	49,692,253	7,970,339	(4,172,191)	4,969,225	797,034
Total	(41,718,240)	51,789,871	10,071,631	(4,171,823)	4,178,986	1,007,163
% of net assets attributable to holders of redeemable units	(24.9%)	31.0%	6.1%	(2.5%)	3.1%	0.6%

	Exposure			Impact on net assets attributable to holders of units		
December 31, 2020	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
British Pound	13	65,263	65,276	1	6,526	6,527
Euro	(31,947)	31,816	(131)	(3,195)	3,182	(13)
Japanese Yen	-	62,650	62,650	-	6,265	6,265
United States Dollar	(27,167,819)	28,286,627	1,118,808	(2,716,782)	2,828,663	111,881
Total	(27,199,753)	28,446,356	1,246,603	(2,719,976)	2,844,636	124,660
% of net assets attributable to holders of redeemable units	(0.2%)	0.2%	-	-	-	-

# Liquidity risk

Liquidity risk is the risk that the Partnership will encounter difficulty in meeting their obligations associated with financial liabilities. The Partnership is exposed to monthly cash redemptions and may borrow on margin to invest or settle redemptions. The Manager monitors the Partnership's liquidity position on an ongoing basis.

The Partnership's investments in Direct Mortgages, commercial loans and Underlying Funds are not traded in an active market and may not be redeemable. As a result, the Partnership may not be able to quickly liquidate its investments in these instruments at amounts, which approximate their fair values. In order to maintain liquidity, the Partnership may invest in complementary, more liquid, income producing public securities, including real estate income trusts, royalty income trusts, preferred shares, dividend paying equity securities and debt securities including convertibles, corporate and sovereign debt. The Partnership has the ability to borrow for the purposes of making investments, providing cover for the writing of options, paying redemptions, working capital purposes and to maintain liquidity in accordance with its investment objective and investment strategies. The borrowing facilities may be payable upon demand, as described in note 9.

The Partnership has committed amounts to Underlying Funds, as described in note 12. All other payables are due within 3 months from the financial reporting date. Issued redeemable units and borrowings are payable on demand following 60 days' notice.

The Partnership writes cash secured put options in accordance with its investment objectives and strategies. The value of the securities and/or cash required to satisfy the options if they were exercised as at December 31, 2021 and 2020 are presented in the table below.

	Less than 1 month (\$)	1 to 3 months (\$)	Total (\$)
December 31, 2021	1,990,083	643,227	2,633,310
December 31, 2020	891,348	105,014	996,362

## Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Partnership.

The Partnership invests in Direct Mortgages which are subject to credit risk. Any instability in the real estate sector and adverse change in economic conditions in Canada could result in declines in the value of real property securing the Partnership's mortgage investments within it's Loan Portfolio. As at December 31, 2021 and 2020, the Direct Mortgages only contained investments within Ontario.

The Partnership's credit risk management objectives for Direct Mortgages are to:

- · establish a framework of controls to ensure credit risk-taking is based on sound credit risk management principles; and
- identify, assess and measure credit risk clearly and accurately across the Partnership, from the level of individual mortgages or commercial loans up to the total portfolio.

Credit risk is managed by adhering to the investment and operating policies, as set out in the Partnership's offering documents. This includes the following strategies:

- the majority of mortgages are generally expected to be written for terms of 6 to 36 months and supported by commercial liability insurance and by personal or corporate guarantees; and
- the portfolio of mortgages is generally expected to be written for principal amounts at the time of commitment (together with the principal balance outstanding on prior mortgages if applicable), not exceeding 75% of the determined value of the underlying property securing the mortgage.

Such risks are further mitigated by ensuring a comprehensive due diligence process is conducted on each mortgage prior to funding. This process generally includes, but is not limited to, reviewing legal documentation, independent appraiser's valuations and credit checks and financial statement reviews on prospective borrowers.

#### Expected Credit Losses

At each reporting date, the Manager performs an assessment of credit risk on its Loan Portfolio. ECLs are estimated and reflected as a reduction to the carrying amount of the Partnership's Direct Mortgages and commercial loans reported at amortized cost (the Loan Portfolio).

The Loan Portfolio is grouped into three categories or stages, as described below.

## Stage 1 - Performing

There has been no significant change in credit risk on the loan (or the loan was and still is in the low credit risk category) since initial recognition. The ECL rate, as determined above, is multiplied by the aggregate principal plus accrued interest of all Stage 1 loans to reduce the carrying amount.

# Stage 2 - Non performing

When a particular Stage 1 mortgage or commercial loan moves to Stage 2 (see the section below entitled *Determination of significant changes in credit risk*) a lifetime ECL is applied on that individual loan. The lifetime ECL is determined using loan-to-value (LTV), information from the third party mortgage administrator or investment manager as well as historical experience in similar situations. A range of possibilities is considered and the probable value of the recovery amount determines the amount of the ECL. Typically, the ECL is ratably higher than the ECL on Stage 1 assets to reflect the increase in credit risk.

# Stage 3 - Impaired

If the Manager believes that a mortgage or commercial loan is impaired, an allowance specific to that loan will be determined based on an assessment of the expected loss over the lifetime of the loan. A range of possibilities is considered and the probable value of the recovery amount determines the amount of the lifetime ECL.

For mortgages in Stage 1, an ECL percentage rate is applied to the total carrying value of all mortgage loans that are in Stage 1. The ECL percentage rate is determined by calculating an ECL (in dollars) for each mortgage and dividing the aggregate ECL by the total value of such loans, excluding the ECL.

ECL is calculated by applying the following formula:

Expected credit loss = Exposure at Default (EAD) x Loss Given Default (LGD) x Probability of Default (PD)

EAD is the estimate of what the outstanding balance will be at the time of default, if the borrower does default, including time to resolve the default. LGD is the unrecovered part of EAD if there is a default requiring recovery of collateral or payments under a guarantee. PD is the probability that a borrower will default prior to the maturity of the loan.

For mortgages in Stage 2 or Stage 3, the ECL is determined based on the Manager's best estimate of the ECL over the lifetime of the loan.

The Partnership considers a borrower to be in default when the first of (i) a failure to pay interest or principal on a loan more than 90 days after the payment is due and either the loan-to-cost (LTC) or LTV covenant is breached or (ii) bankruptcy filing or receivership, occurs. The Manager believes that more than 90 days and either a LTC or LTV covenant breach is a reasonable definition of default based on its previous experience in the mortgage and commercial loan industry. Loans will be written off when there is no reasonable prospect of recovering any further cash flows from the financial asset.

The following tables present the breakdown of the Direct Mortgages into Stages and the respective ECL as at December 31, 2021 and 2020:

December 31, 2021	Number of Loans	Principal + Accrued Interest (\$)	ECL Amount (\$)	ECL Rate
Stage 1	18	35,640,475	(624,060)	1.8%
Stage 2	8	33,253,165	(2,552,052)	7.7%
Stage 3	5	3,061,448	(2,656,008)	86.8%
Total	31	71,955,088	(5,832,120)	

December 31, 2020	Number of Loans	Principal + Accrued Interest (\$)	ECL Amount (\$)	ECL Rate
Stage 1	22	48,308,496	(832,119)	1.7%
Stage 2	3	14,321,839	(1,684,983)	11.8%
Stage 3	4	2,686,957	(1,663,145)	61.9%
Total	29	65,317,292	(4,180,247)	

During the year ended December 31, 2021, there was five mortgage loans that moved from Stage 1 to Stage 2 and one mortgage loan that moved from Stage 1 to Stage 3.

Determination of significant changes in credit risk

The Manager compares the risk of a default occurring as at the reporting date with the risk of a default occurring on a financial instrument as at the date of initial recognition using reasonable and supportable information that is available without undue cost. The Manager may assume that the credit risk of a private mortgage loan has not changed significantly if it is determined to have low credit risk at the reporting date. The Manager looks at the following factors to assess whether credit risk has increased (or decreased) since initial recognition:

- · Increases in LTC and/or LTV on particular loans;
- · Events/delays in construction or intentions that are a significant deviation from planned activities;
- · Missed interest and/or principal payments; and
- Material degradation of the financial position of the borrower, including its guarantors.

LTV ratios are updated using forward-looking information whenever it is available via periodic updates from the third party investment manager/mortgage administrator on the status of projects and collateral underlying the loans. LTC and LTV ratios that exceed 90% and 85%, respectively are viewed as a sign that the mortgage may be put on a watch list for potential changes in credit risk. This will depend on how close a project is to completion (in the case of development/construction projects) and other qualitative factors.

The assessment may include an evaluation of the monitoring steps being taken by the third party investment manager/mortgage administrator which can be a sign of a change in credit risk.

The maximum direct exposure to credit risk as at December 31, 2021 is calculated as the face value of the Direct Mortgages plus the accrued interest thereon less any ECLs, which totaled \$57,736,892 (December 31, 2020: \$56,835,958). The Partnership has recourse under the terms of the private mortgage loans in the event of default by the borrower, in which case the Partnership would have a claim against the underlying property and security.

The following is a summary of the Direct Mortgages held by the Partnership as at December 31, 2021 and 2020:

December 31, 2021	Number of Mortgages	Carrying Value (\$)	Carrying Value + Accrued Interest (\$)
First Mortgages	25	41,067,130	48,167,734
Second Mortgages	5	14,411,257	15,047,255
Third Mortgages	1	2,258,505	2,907,980
Total	31	57,736,892	66,122,969

December 31, 2020	Number of Mortgages	Carrying Value (\$)	Carrying Value + Accrued Interest (\$)
First Mortgages	26	44,610,256	48,420,906
Second Mortgages	2	9,960,395	10,221,437
Third Mortgages	1	2,265,307	2,494,701
Total	29	56,835,958	61,137,044

The following is a summary of the Direct Mortgages segmented by type of project as at December 31, 2021 and 2020:

	Pre-development (\$)	Pre-development/ Construction (\$)	Construction (\$)	Term (\$)	Total (\$)
December 31, 2021	3,905,363	16,369,313	30,278,011	7,184,205	57,736,892
December 31, 2020	8,871,960	12,418,380	28,200,211	7,345,407	56,835,958

The following is a summary of the maturity profile of the Direct Mortgages as at December 31, 2021 and 2020:

	12 months or less (\$)	13 to 24 months (\$)	25 to 36 months (\$)	Total (\$)
December 31, 2021	49,185,452	3,413,988	5,137,452	57,736,892
December 31, 2020	41,128,139	15,707,819	-	56,835,958

In addition to the Direct Mortgages, the Partnership holds a participation interest in two commercial loans: Rokstad, which is a co-investment with Crown Partner Funding; and CareRX, which is a co-investment with Crown Private Credit Partners Inc. (Crown Private Credit). In addition to credit risk of the borrower, the participation interest carries additional risks associated with the credit-worthiness of Crown Partner Funding and Crown Private Credit. As at December 31, 2021, the value of Rokstad and the maximum exposure to credit risk is \$2,810,000. As at December 31, 2021, the value of CareRX and maximum exposure to credit risk is \$3,000,000 but the value of this investment has been reduced by ECL equal to 1.74% of the face value of the loan plus accrued interest, leaving the maximum exposure to credit risk from the investment at \$2,947,800.

The Partnership has indirect exposure to credit risk through its investments in Bridge AMBS and Bridge Debt IV. As at December 31, 2021, the value of Bridge AMBS and the maximum exposure to credit risk is \$2,765,887. As at December 31, 2021, the value of Bridge Debt IV and the maximum exposure to credit risk is \$5,587,964.

The Partnership has indirect exposure to credit risk on commercial loans through its investments in Crown Partner Funding, Blue Ocean and Blue MC. The portfolio of commercial loans are generally expected to be first and second lien senior loans and mezzanine debt of 1 to 10 years amortization period and with terms being between 1 to 7 years, although some may be a much longer duration while bridge loans would typically be less than one year. As at December 31, 2021, the value of Crown Partner Funding and the maximum exposure to credit risk is \$25,011,000 (December 31, 2020: \$34,496,700). As at December 31, 2021, the value of Blue Ocean and the maximum exposure to credit risk is \$11,285,787 (December 31, 2020: \$10,551,350). As at December 31, 2021, the value of Blue MC and the maximum exposure to credit risk is \$13,588,197.

# **NOTES TO FINANCIAL STATEMENTS**

The Partnership is also exposed to credit risk from investments in forward currency contracts. The Partnership limits its exposure to credit losses on forward currency contracts by ensuring there are netting arrangements with each counterparty to the forward currency contracts, such that any gains (amounts owing to the Partnership) on individual contracts can be set off against any losses (amounts owing to the counterparty) even in the event of default or bankruptcy. The maximum exposure to credit risk from these contracts is equivalent to the fair value of forward currency contracts that are in a net unrealized gain position as of the reporting date as outlined in the table below including the effect of master netting or similar arrangements in place with all counterparties. The following table outlines the exposure and credit rating of each counterparty in an unrealized gain position as of the date of the statements of financial position.

December 31, 2021	Net Unrealized Gain (\$)	Credit Rating
CIBC World Markets Inc.	35,405	Standard & Poor's A-1
December 31, 2020	Net Unrealized Gain (\$)	Credit Rating
CIBC World Markets Inc.	118,465	Standard & Poor's A-1

# Leverage Risk

The Partnership uses leverage as part of its investment strategy and is therefore subject to leverage risk. The Partnership may generally borrow up to 25% of its total assets. The Partnership pledges securities as collateral and is able to borrow up to limits imposed by the lender it has pledged the collateral to. The amount of borrowing allowed by the lender depends on the nature of securities pledged. The Partnership pays interest on the amounts borrowed, which accrues daily and is payable monthly. When the Partnership makes investments in derivatives, borrows cash for investment purposes, or uses physical short sales on equities, fixed-income securities or other portfolio assets, leverage may be introduced into the Partnership. Leverage occurs when the Partnership borrows to invest or when the Fund's notional exposure to underlying assets is greater than the amount invested. It is an investment technique that can magnify gains and losses. Consequently any adverse change in the value or level of the Partnership's investments, or of the underlying assets, rate or index to which the Partnership's investments relate, may amplify losses compared to those that would have been incurred if the Fund had not borrowed to invest or if the underlying asset had been directly held by the Partnership. This may result in losses greater than if the Partnership had not borrowed to invest, or, in the case of derivatives, losses greater than the amount invested in the derivative itself.

As at December 31, 2021, the amount borrowed was \$6,577,740 (December 31, 2020: \$6,103,008) and borrowing of 3.8% of the total assets of the Partnership (December 31, 2020: 4.3%) and 5.7% of the total assets of the Partnership including Preferred Units (December 31, 2020: 5.8%). Interest expense incurred on amounts borrowed for the year ended December 31, 2021 was \$306,383 (December 31, 2020: \$607,601).

# c) Fair value of financial instruments

Financial instruments measured at fair value are classified according to a fair value hierarchy that reflects the importance of the inputs used to perform each valuation. The fair value hierarchy is made up of the following levels:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3 - inputs are unobservable for the asset or liability.

The fair value hierarchy requires the use of observable market data each time such data exists. A financial instrument is classified at the lowest level of the hierarchy for which significant input has been considered in measuring fair value. Fair values are classified as Level 1 when the related security or derivative is actively traded and a quoted price is available. If an instrument classified as Level 1 subsequently ceases to be actively traded, it is transferred out of Level 1. In such cases, instruments are reclassified into Level 2, unless the measurement of its fair value requires the use of significant unobservable inputs, in which case it is classified as Level 3. The Partnership's policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

The following tables illustrates the classification of the Partnership's financial instruments within the fair value hierarchy as at December 31, 2021 and 2020:

	Assets (Liabilities)					
December 31, 2021	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)		
Derivative Assets	-	35,405	-	35,405		
Derivative Liabilities	-	(98,894)	-	(98,894)		
Loans	-	-	2,810,000	2,810,000		
Equities - Long	5,148,537	5,055,254	-	10,203,791		
Underlying Funds	-	39,862,976	47,915,775	87,778,751		
Total	5,148,537	44,854,741	50,725,775	100,729,053		

	Assets (Liabilities)					
December 31, 2020	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)		
Derivative Assets	-	118,465	-	118,465		
Derivative Liabilities	-	(4,700)	-	(4,700)		
Loans	-	-	2,810,000	2,810,000		
Equities - Long	4,958,502	-	-	4,958,502		
Underlying Funds	-	48,623,900	24,076,427	72,700,327		
Total	4,958,502	48,737,665	26,886,427	80,582,594		

As at December 31, 2021 and 2020, the Partnership held units of Portland Global Energy Efficiency and Renewable Energy Fund LP (Portland GEEREF LP), Blue Ocean, Brookfield Infrastructure Fund IV-A L.P. (BIF IV), and Rokstad which is considers Level 3 investments. During 2021, the Partnership made investments in Bridge Debt IV and Blue MC, which it considers Level 3 investments. As at December 31, 2021, the equity investment in Crown Capital Partners Inc. was transferred from Level 1 to Level 2 as a quoted exchange price was not available.

Portland GEEREF LP is a closed-end investment fund. Portland GEEREF LP has the same Manager and administrator as the Partnership. This investment is considered Level 3 in the fair value hierarchy because it does not allow redemptions or transfers of units prior to dissolution except in very limited circumstances. The Partnership measures Portland GEEREF LP units at the most recently published NAV per unit as reported by its administrator, considering restrictions on the Partnership's ability to redeem units of Portland GEEREF LP. If the NAV per unit of Portland GEEREF LP had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$438,244 as at December 31, 2021 (December 31, 2020: \$441,236).

Blue Ocean is a closed-ended sub-fund of EnTrustPermal ICAV, an umbrella Irish Collective Asset-Management Vehicle with segregated liability between sub-funds. This investment is considered Level 3 in the fair value hierarchy because it does not allow redemptions or transfers of units prior to dissolution. The Partnership measures Blue Ocean at the most recently published NAV per unit as reported by its administrator, considering the Partnership's inability to redeem units of Blue Ocean. If the NAV per unit of Blue Ocean had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$1,128,579 as at December 31, 2021 (December 31, 2020: \$1,055,135).

BIF IV is a closed-ended parallel structured fund. This investment is considered Level 3 in the fair value hierarchy because it does not allow redemptions or transfers of units prior to dissolution. The Partnership measures BIF IV at the most recently published NAV per unit as reported by its administrator, considering the Partnership's inability to redeem units of BIF IV. If the NAV per unit of BIF IV had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$1,307,139 as at December 31, 2021 (December 31, 2020: \$911,272).

In 2019, the Partnership participated in a co-investment opportunity with Crown Partner Funding in a loan participation agreement with Rokstad in the amount of \$2,500,000. This investment is considered Level 3 in the fair value hierarchy because it is valued using a fair valuation techniques to determine value of the loan participation agreement. If the value of Rokstad had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$281,000 as at December 31, 2021 (December 31, 2020: \$281,000).

Bridge Debt IV is a closed-ended parallel structured fund. This investment is considered Level 3 in the fair value hierarchy because it does not allow redemptions or transfers of units prior to dissolution. The Partnership measures Bridge Debt IV at the most recently published NAV per unit as reported by its administrator, considering the Partnership's inability to redeem units of Bridge Debt IV. If the NAV per unit of Bridge Debt IV had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$558,796 as at December 31, 2021.

Blue MC is a closed-ended fund. This investment is considered Level 3 in the fair value hierarchy because it does not allow redemptions or transfers of units prior to dissolution. The Partnership measures Blue MC at the most recently published NAV per unit as reported by its administrator, considering the Partnership's inability to redeem units of Blue MC. If the NAV per unit of Blue MC had been higher or lower by 10%, the net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$1,358,820 as at December 31, 2021.

#### Reconciliation of Level 3 Fair Value Measurement of Financial Instruments

The following tables reconcile the Partnership's Level 3 fair value measurement of financial instruments for the years ended December 31, 2021 and 2020:

December 31, 2021	Investment Funds (\$)	Loans (\$)	Total (\$)
Balance at beginning of period	24,076,427	2,810,000	26,886,427
Investment purchases during the period*	20,454,524	-	20,454,524
Proceeds from sales during the period*	(6,352,590)	-	(6,352,590)
Net transfers in (out) during the period	-	-	-
Net realized gain (loss) on sale of investments	558,753	-	558,753
Unrealized appreciation (depreciation) of investments	9,178,661	-	9,178,661
Balance at end of period	47,915,775	2,810,000	50,725,775

December 31, 2020	Investment Funds (\$)	Loans (\$)	Total (\$)
Balance at beginning of period	20,840,795	2,503,500	23,344,295
Investment purchases during the period*	9,889,083	-	9,889,083
Proceeds from sales during the period*	(7,046,745)	-	(7,046,745)
Net transfers in (out) during the period	-	-	-
Net realized gain (loss) on sale of investments	416,180	-	416,180
Unrealized appreciation (depreciation) of investments	(22,886)	306,500	283,614
Balance at end of period	24,076,427	2,810,000	26,886,427

<sup>\*</sup>Balances reported are net of return of capital

#### d) Structured entities

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements. A structured entity often has some or all of the following features or attributes:

- i) restricted activities;
- ii) a narrow and well-defined objective, such as to provide investment opportunities for investors by passing on risks and rewards associated with the assets of the structured entity to investors;
- iii) insufficient equity to permit the structured entity to finance its activities without subordinate financial support; and
- iv) financing in the form of multiple contractually linked instruments to investors that create concentrations of credit or other risks (tranches).

The Partnership considers its investments in Underlying Funds to be investments in unconsolidated structured entities.

The change in fair value of the Partnership is included in the statements of comprehensive income in 'Change in unrealized appreciation (depreciation) on investments and derivatives'.

The Partnership's investments in Underlying Funds are subject to the terms and conditions of their respective offering documents and are susceptible to market price risk arising from uncertainties about future values. The Manager makes investment decisions after extensive due diligence on the strategy and overall quality of the Underlying Fund's manager.

The exposure to investments in Underlying Funds at fair value as at December 31, 2021 and 2020 are presented in the following tables. These investments are included at their fair value in financial assets at FVTPL in the statements of financial position. The Manager's best estimate of the maximum exposure to loss from the Partnership's investment in Underlying Funds is the fair value below.

December 31, 2021	Investment at Fair Value (\$)	Net Asset Value (\$ millions)	% of Net Asset Value
Blue MC (Cayman) LLC	13,588,197	448	3.0%
Blue Ocean Fund Class I	2,628,539	50	5.2%
Blue Ocean Fund Class I-B	8,657,248	85	10.2%
Bridge Agency MBS Fund International LP	2,765,887	2,038	0.1%
Bridge Debt Strategies Fund IV International LP	5,587,964	187	3.0%
Brookfield Infrastructure Fund IV-A L.P.	13,071,388	19,876	0.1%
Brookfield Super-Core Infrastructure Partners (NUS) L.P.	6,310,931	2,130	0.3%
Crown Capital Partner Fund, LP	25,011,000	166	15.1%
Crown Capital Power Limited Partnership	5,640,000	33	17.3%
Portland Global Aristocrats Plus Fund	135,158	0.8	17.4%
Portland Global Energy Efficiency and Renewable Energy Fund LP	4,382,439	24	18.4%

December 31, 2020	Investment at Fair Value (\$)	Net Asset Value (\$ millions)	% of Net Asset Value
Blue Ocean Fund Class I	2,892,655	53	5.5%
Blue Ocean Fund Class I-B	7,658,695	85	9.1%
Brookfield Infrastructure Fund IV-A L.P.	9,112,722	12,055	0.1%
Brookfield Super-Core Infrastructure Partners (NUS) L.P.	6,609,015	1,830	0.3%
Crown Capital Partner Fund, LP	34,496,700	200	17.2%
Crown Capital Power Limited Partnership	7,431,100	34	21.8%
Portland Global Aristocrats Plus Fund	87,085	0.7	11.8%
Portland Global Energy Efficiency and Renewable Energy Fund LP	4,412,355	25	17.6%

#### 6. REDEEMABLE UNITS

The Partnership is available in two classes of shares: Class A and Class B. Class A units may only be issued to the General Partner or an affiliate of the General Partner and have voting rights, while Class B units are available for purchase by the Fund and are non-voting. The Partnership is permitted to have an unlimited number of classes of units, having such terms and conditions as the Manager may determine. Additional classes may be offered in the future on different terms, including different fee and dealer compensation terms and different minimum subscription levels. Each unit of a class represents an undivided ownership interest in the net assets of the Partnership attributable to that class of units.

The Partnership's NAV per unit is determined on the last business day of each month at the close of regular trading on the Toronto Stock Exchange, (each, a Valuation Date) or on such other date as determined by the Manager. Unitholders may redeem their units on any Valuation Date by submitting a request for redemption no later than the day that is 60 days prior to the Valuation Date in order for the redemption to be accepted as at that Valuation Date; otherwise, the redemption will be processed as at the next Valuation Date.

The Partnership endeavors to invest capital in appropriate investments in conjunction with their investment objectives. The Partnership may borrow or dispose of investments, where necessary, to fund redemptions.

The number of units issued and outstanding for the years ended December 31, 2021 and 2020 was as follows:

December 31, 2021	Beginning Balance	Units Issued Including Switches from Other Series	Units Redeemed Including Switches to Other Series	Units Redeemed	Ending Balance	Weighted Average Number of Units
Class A	1	-	-	-	1	1
Class B	1,502,256	86,443	-	1,716	1,586,983	1,549,813

December 31, 2020	Beginning Balance		ng Units Redeemed er Including Switches to Other Series	Units Redeemed	Ending Balance	Weighted Average Number of Units
Class A	1	-	-	-	1	1
Class B	1,506,830	34,712	39,286	-	1,502,256	1,505,113

# 7. TAXATION

The Partnership calculates its taxable income and net capital gains/ (losses) in accordance with the Income Tax Act (Canada). The Partnership is not a taxable entity and is required to allocate its taxable income and net capital gains/(losses) to its limited partners in accordance with the limited partnership agreement. Accordingly, the Partnership has not included a provision for taxes in the financial statements.

The Partnership may incur withholding taxes imposed by certain countries on investment income and capital gains. Such income or gains are recorded gross of withholding taxes in the statements of comprehensive income. Withholding taxes are shown as a separate item in the statements of comprehensive income.

The taxation year-end of the Partnership is December 31.

#### 8. FEES AND EXPENSES

The Partnership is responsible for the payment of the following ongoing fees and expenses relating to its operation: custodian fees, administration fees, accounting expenses, audit fees, interest and safekeeping charges, all taxes (including Goods and Services Tax (GST) and HST, if any), assessments or other regulatory and governmental charges levied against the Partnership, interest and all brokerage fees. The Manager may absorb future Partnership operating expenses at its discretion but is under no obligation to do so.

#### 9. BORROWING FACILITY

The Partnership may use various forms of leverage, including its margin facility with a prime broker, a loan facility with a bank and the use of Preferred Units (as defined in the notes to the Fund), that allows it to borrow funds from time to time when the Manager determines this to be appropriate. The aggregate amount of borrowing by the Partnership may not exceed 25% of the total assets of the Partnership at the time of use.

#### Settlement Services Agreement

The Partnership has a Settlement Services Agreement (SSA) with a Canadian dealer for margin borrowing. The rate of interest payable on borrowed money in Canadian dollars is the 3-month Canadian Dealer Offered Rate plus 0.50% and in U.S. dollars is the Overnight Bank Funding Rate (OBFR) plus 0.60% and the facility is repayable on demand. The Partnership has placed securities on account with the dealer as collateral for borrowing.

Based on the amount borrowed, the required amount of cash or non-cash collateral has been classified separately within the statements of financial position from other assets and is identified as 'Investments - pledged as collateral' or 'Margin accounts'.

As at December 31, 2021, the Partnership borrowed \$32,584,451 or positive \$1,613,734 net of short term investments and positive cash through the SSA (December 31, 2020: \$15,423,456 or \$1,010,503 net of short term investments). During the year ended December 31, 2021, the Partnership borrowed a minimum of \$nil and a maximum of \$32,943,954 under the SSA (December 31, 2020: minimum of \$nil and maximum of \$15,645,132).

# Revolving Loan Facility

The Partnership has a revolving loan facility (the Facility) with a Bermuda-based bank (the Bank). Under the Facility, the Partnership could borrow in order to bridge the timing difference between planned subscriptions from unitholders and the commitments/disbursements to/from investments made by the Partnership.

The Partnership agreed to pay on demand to the Bank the principal sum of up to US\$12,500,000 and to pay interest on unpaid principal, calculated from and including the date of first drawdown at a rate which is the greater of 4.5% above the U.S. dollar 3-month LIBOR+3.5% net of any applicable withholding taxes, payable over 364 days from the date of first drawdown at interest only quarterly with principal payments at the Partnership's election subject to the term if not renewed. In the event that the Facility becomes 90 days overdue, the Bank could increase the rate of interest to 2% over the interest rate being charged at that time. A non-utilization fee was payable quarterly in arrears of between zero and 0.30% per annum, if the average utilization during the proceeding quarter is less than 40%. Payments of principal could be made at any time without penalty. The terms of the Facility include that the maximum total debt of the Partnership does not exceed 25% of total assets and that the Facility amount drawn does not exceed 20% of the Partnership's assets less those securities the Partnership has placed on account with the dealer of the SSA as collateral for the margin borrowing mentioned above. An arrangement fee of 0.30% or US\$37,500 was payable on the date of initial drawdown and was deducted from the proceeds.

The Partnership borrowed US\$5,200,000 as at December 31, 2021 (December 31, 2020: US\$4,000,711). During the year ended December 31, 2021, the Partnership borrowed a minimum of US\$nil and a maximum of US\$7,000,000 under the Facility (December 31, 2020: minimum of US\$1,200,711 and a maximum of US\$11,499,383).

# 10. SOFT DOLLARS

Allocation of business to brokers of the Partnership is made on the basis of coverage, trading ability and fundamental research expertise. The Manager may choose to affect portfolio transactions with dealers who provide research, statistical and other similar services to the Partnership or to the Manager at prices which reflect such services (termed proprietary research). The dealers do not provide the Manager with an estimate of the cost of the research, statistical and other similar services (referred to as soft dollars).

The Manager may use third party proprietary research, which is generally also available on a subscription basis, the value of which will be used to approximate the value of research and other similar services received from third parties through commission sharing arrangements with executing brokers. The ascertainable value of the third party soft dollar arrangements in connection with portfolio transactions for the year ended December 31, 2021 was \$959 (December 31, 2020: \$1,384).

# 11. RELATED PARTY TRANSACTIONS

The following table outlines the operating expense reimbursements that were paid to the Manager by the Partnership during the years ended December 31, 2021 and 2020. The table includes the amount of operating expense reimbursement that was made to affiliates of the Manager. All of the dollar amounts in the table below exclude applicable GST and/or HST.

As at	Operating Expense Reimbursement (\$)	Organization Expense Reimbursement (\$)
December 31, 2021	134,480	1,313
December 31, 2020	117,542	1,375

As at December 31, 2021, the Partnership owed \$12,094 of operating expenses excluding applicable GST and/or HST to the Manager (December 31, 2020: \$10,219).

All of the issued and outstanding Class B units of the Partnership are owned by the Fund, which has the same manager as the Partnership. The Class A unit of the Partnership is owned by the General Partner which is related to the Partnership and the Manager. The Partnership invests in Portland GEEREF LP and Portland Global Aristocrats Plus Fund which have the same manager as the Partnership.

On December 13, 2017, an affiliate of the Manager acquired indirect controlling interest in the Bank. The Partnership has Facility with the Bank as described under note 9. The Partnership paid loan origination fees of a total of US\$132,683 to the Bank. Interest and loan origination fees with the Facility are subject to an additional withholding tax as a result of the indirect controlling interest in the Bank and is included under 'Arrangement fee-Clarien Bank' on the statements of comprehensive income when paid.

# 12. COMMITMENTS

Unfunded capital commitments to the Underlying Funds are not presented in the statement of financial position as a liability, as the unfunded capital represents a loan commitment that is not within the scope of IFRS 9.

Crown Capital Partner Funding, LP

On September 23, 2015, the Partnership committed to invest \$10,000,000 in Crown Partner Funding. Effective July 15, 2016, the amount of this commitment was increased by \$6,400,000, effective January 9, 2017, the amount of this commitment was increased by \$9,850,000, effective July 13, 2018, the amount of this commitment was increased by \$7,500,000 and effective July 13, 2018, the amount of this commitment was increased by \$18,750,000. On December 31, 2020, Crown provided the Fund a notice of waiver of \$10,500,000 of capital commitment and as a result of the waiver, remaining uncalled capital commitment was reduced by this amount for a total commitment of \$42,000,000. As at December 31, 2021, the cumulative amount paid toward this commitment was \$23,678,104 and the remaining uncalled capital commitment was \$18,321,986 (December 31, 2020; \$18,251,849).

Christopher Wain-Lowe is a non-voting observer member of Crown Partner Funding.

Blue Ocean Fund

On June 1, 2017, the Partnership committed to invest US\$5,000,000 to Blue Ocean Class I Units. As at December 31, 2021, US\$4,989,071 was paid toward this commitment, resulting in a remaining uncalled commitment of US\$10,929 (December 31, 2020: US\$10,929).

On September 10, 2018, the Partnership committed to invest US\$7,000,000 to Blue Ocean Class I-B Units. As at December 31, 2021, this commitment was paid in full but subject to a recallable distribution US\$2,091,165 (December 31, 2020: US\$680,136).

Brookfield Super-Core Infrastructure Partners (NUS) L.P.

On December 21, 2018, the Partnership committed to invest US\$5,000,000 to Brookfield Super-Core Infrastructure Partners (NUS) L.P. (BSIP). Effective October 12, 2021, the amount of the commitment was increased by US\$800,000. As At December 31, 2021, the cumulative amount paid toward this commitment was US\$5,000,000.

Crown Capital Power Limited Partnership

On February 28, 2019, the Partnership committed to invest \$10,000,000 to Crown Capital Power Limited Partnership (Crown Power). As at December 31, 2021, \$5,921,945 was paid toward this commitment, resulting in a remaining uncalled commitment of \$4,078,055 (December 31, 2020: \$2,569,989). Christopher Wain- Lowe is a member of the fund advisory board of Crown Power.

Brookfield Infrastructure Fund IV-A, L.P.

On March 4, 2019, the Partnership committed to invest US\$15,000,000 to BIF IV. As at December 31, 2021, US\$9,572,549 was paid toward this commitment, resulting in a remaining uncalled commitment of US\$5,427,451 (December 31, 2020: US\$7,852,215).

Bridge Debt Strategies Fund IV International LP

On July 20, 2021, the Partnership committed to invest US\$5,000,000 to Bridge Debt IV and an additional US\$1,500,000 on September 24, 2021. As at December 31, 2021, US\$4,426,648 was paid toward this commitment, resulting in a remaining uncalled commitment of US\$2,073,352.

Blue MC (Cayman) LLC

On September 20, 2021, the Partnership committed to invest US\$6,000,000 to Blue MC. As at December 31, 2021, this commitment was paid in full.

NSPC-L Investor Trust

On December 13, 2021, the Partnership committed to invest US\$5,000,000 to Northleaf Senior Private Credit-L through NSPC-L Investor Trust (Northleaf Private Credit). No capital was called as at December 31, 2021.

## 13. SUBSEQUENT EVENTS

On January 4, 2022, the Partnership paid US\$750,000 towards its commitment of Northleaf Private Credit.

On January 13, 2022, the Partnership committed to invest \$2,000,000 to a loan participation agreement with Crown Private Credit Partners Inc. for MDT Sporting Goods Ltd. The loan was closed on January 18, 2022.

On February 7, 2022, the Partnership committed to invest an additional US\$3,500,000 which it subsequently increased by US\$1,000,000 on March 1, 2022, for a total additional committment of US\$4,500,000 to Bridge Debt IV.

# 14. EXEMPTION FROM FILING

The Partnership is relying on the exemption contained within National Instrument 81-106, Part 2.11 to not file its financial statements with the applicable securities regulatory authorities.







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